



2024 ICSC+U.S. LAW Speaker Biographies

Karen Abrams is a partner and head of the commercial leasing department with Paris Ackerman LLP, where she handles a broad array of commercial matters including leasing, real estate and business transactions, and financing. Like many of her clients, Karen was a successful entrepreneur herself, having owned franchises in multiple systems. Karen's personal experience as a franchise operator affords her a keen insight into the legal issues faced by retail tenants, who comprise a large part of her client base. 2024 marks the fourteenth consecutive year Karen has been selected as a New Jersey Super Lawyer. She frequently speaks on, and writes about, commercial real estate matters for organizations such as NJICLE and ICSC. Karen earned her law degree, with honors, at the George Washington University Law School where she simultaneously earned her M.B.A., with honors. Karen received her undergraduate degree, with honors, from Washington University in St. Louis.

Karim Ali is an experienced real estate and corporate transactional attorney with extensive experience providing counsel to Fortune 500 companies in connection with managing and developing real estate assets. Karim also counsels clients in connection with a wide range of business transactions including affordable housing, construction management, joint ventures, and mergers and acquisitions. Karim also serves as both the Chief Diversity and Inclusion Officer and Partner in Charge of Professional Personnel where he leads firm wide diversity and inclusion initiatives as well as associate attorney recruitment, onboarding, mentoring, and associate development strategy. Karim received his M.B.A. from the Ohio State University Fisher College of Business and his J.D. from the Ohio State University Moritz College of Law in 2003. Karim received his B.A. in marketing from Talladega College. Karim is an avid runner and is a self-described expert of the Marvel Cinematic Universe (Pre-"End Game").

Betsy Allen is the General Counsel and a Senior Managing Director at Friedman Real Estate in Farmington Hills, Michigan. Friedman is a multi-service, privately-owned real estate company, with a substantial portfolio of owned and managed properties in more than twenty states. In her role at Friedman, she provides advice and counsel regarding the acquisition, disposition, financing and development of commercial real estate. Prior to joining Friedman, Betsy was a partner in the real estate department of Honigman LLP, a commercial law firm based in Detroit, Michigan. Betsy received her B.A. from Rutgers University and her J.D. from Washington University in St. Louis.

Byron P. Alterman founded the firm Byron P. Alterman LLC, in Atlanta, Georgia in 2009 after spending ten years at a large Atlanta law firm. His practice focuses on commercial real estate transactions, including commercial leasing, development, and financing. He represents landlords, tenants, developers, investors, commercial real estate owners, and retailers of all sizes, including Real Estate Investment Trusts, national retailers, and national landlords. He has negotiated leases ranging from 250 square-foot kiosks in retail malls to 125,000-square-foot stores. He is an active member and frequent speaker at ICSC events. He has completed large portfolio purchase and sales consisting of multiple properties for investors on the buyer and seller side.

Amy Altshuler is a partner at Lewis Roca in its Phoenix, Arizona office, where she has successfully grown her practice over the last 20+ years and has served as the past Chair of the Business Transactions Practice Group. She practices in the areas of real estate leasing (retail, commercial, and industrial), land acquisition, and land development. Amy represents both landlords and tenants, large and small, bringing a perspective that reflects a deep understanding of the objectives and motivations on each side of the leasing equation. Amy represents a variety of clients including national institutional investors, REITs, pension funds, land/shopping center developers and commercial unit operators. Her experience spans a number of industries including retail, restaurants, entertainment, health care, automotive, logistics, galleries and luxury furnishings. She also advises on related corporate and operational issues, including formation of joint ventures, promotional engagements and supply chain and redistribution solutions.



C. Gregg Ankenman, a director in the Oakland, California office of the law firm of Fennemore Wendel, has extensive experience in real estate and business transactional work, including commercial real estate leases, sales, exchanges, and financing. He has handled hundreds of commercial lease transactions and has particular expertise in leases at retail and mixed used properties. He has been a prolific writer, authoring numerous articles for industry and legal publications as well as chapters on retail leasing, office leasing, real estate finance practices and real property sales transactions volumes for California Continuing Education of the Bar (CEB). He served as Chief Consultant on CEB's *Retail Leasing: Drafting and Negotiating the Lease*. He is a frequent speaker at the ICSC, NRTA and other real estate industry and legal programs. Gregg received his B.A. in Economics from Brigham Young University and his J.D. from the University of California, Berkeley.

Dan Ansell is Co-Chair of the US Real Estate Litigation Practice and the Founder and National Chair of the Real Estate Operations Group ("REOPS") at Greenberg Traurig, LLP. Dan represents real estate owners, managers, tenants, lenders, and borrowers nationally in a wide variety of matters including real estate litigation, commercial lease disputes, loan workouts and litigation, office, retail and industrial leasing, bankruptcy proceedings, class actions, construction and ADA issues, and high stakes state and federal court litigation. In the year 2000, Dan created REOPS to better serve the day-to-day needs of the real estate industry. This department incorporates and cross-trains attorneys in several legal disciplines critical to the ownership and operation of real estate including leasing, lease litigation and real estate bankruptcy. REOPS provides an integrated approach to legal issues in property ownership and is capable of handling multi-faceted issues nationwide without redundant involvement from other departments.

Mark A. Arbus is a real estate consultant and owner of his own law firm, Mark A. Arbus, LLC. Mark was previously with Kite Realty Group and General Growth Properties/Brookfield Properties Retail. Mark's practice includes retail and commercial real estate transactions. He counsels his clients in all matters of retail real estate transactions including commercial leasing, big box leasing, restaurant issues and nontraditional business development issues. Mark received his J.D. from the University of Illinois Chicago School of Law. He is licensed to practice law in the State of Illinois and as an in-house counsel in the State of New York. Mark earned a Bachelor of Science degree from Northern Illinois University.

Eric Astrin lives in Atlanta, Georgia with his husband and their 5-year-old son, Vadim, and their 2-year-old daughter, London. Currently, Eric is Senior Director, Sr. Real Estate Counsel at Inspire Brands, which is a global multi-brand restaurant company that owns Dunkin, Arby's, Buffalo Wild Wings, Sonic Drive-In, and Jimmy John's. He received his Master of Laws from Georgetown University, his Juris Doctorate from Emory University, and his real estate business degree from University of Georgia.

Emily Ayers is a Founding Partner of Jae Law Group, PLLC, a commercial real estate boutique practice based in Austin, Texas. Jae is focused on providing strategic and innovative counsel using multi-disciplinary and technology resources. Emily advises clients in a broad range of real estate transactions and development matters across a variety of asset classes. Her experience encompasses the acquisition, disposition, financing, leasing, and development of real property and operating assets. Emily has extensive experience in structuring, implementing, and administering complex condominiums for the financing and sale of commercial, residential, and mixed-use projects. Her clients include national and international developers, lenders, and institutional investors. Emily received her B.A. from The University of Texas at Austin and her J.D. from Pepperdine University School of Law.

Kristy Balsanek has more than 20 years of legal experience, practicing in both global law firms and in-house roles. As a partner and Global Co-Chair of Environmental, Social and Governance (ESG) in DLA Piper's Washington office, Kristy's practice focuses on core sustainability and ESG areas including regulatory assessments, reporting and disclosures, climate transition, environmental policy, net-zero initiatives, greenwashing, sustainable linked loans, mergers and acquisitions, post-acquisition integration, global supply chain, business and human rights, business ethics, director/officer duties and corporate governance. Infusing a holistic, integrated and practical approach, Kristy serves



as a trusted global regulatory advisor by supporting a wide range of clients in transitioning, transforming and embedding sustainability and ESG throughout their businesses and organizations to create long-term value, resilience and impact in a rapidly evolving legal and regulatory landscape across the globe. She counsels public and private companies with both US and multinational operations across all sectors.

Justice Barber represents institutional investors, developers, lenders, and private fund sponsors with acquisition, disposition, development, leasing, and financing of office, industrial, retail, senior care, multifamily, and other real estate assets. Justice provides counsel regarding the structuring and formation of partnerships and limited liability companies for the purpose of owning, developing, and managing various real estate assets. Her practice also includes guiding clients in connection with joint ventures and general corporate governance matters. She also works with clients to develop transactional processes and forms to maximize efficiency, reduce errors, and improve outcomes for her clients. Justice is skilled at communicating both key legal and business matters so that different client stakeholders thoroughly understand the issues and feel confident in their ultimate decisions. Justice enjoys helping her industry-leading clients close exciting deals in different asset classes around the country. She pairs solid legal advice with practical solutions to deliver wins to her clients.

Ernst A. Bell is Vice President, Associate General Counsel at Regency Centers, L.P., a Jacksonville, Florida-based REIT which develops, owns, and manages over 400 shopping centers from coast to coast. There, Ernst manages a team of attorneys and paralegals responsible for all litigation Regency Centers is involved in, including all landlord-tenant matters, bankruptcies, construction litigation, insurance issues, and business disputes. Before joining Regency Centers in 2009, Ernst practiced commercial litigation at Foley & Lardner for several years. Ernst received a B.A. in Political Science from the University of Florida in 1992 and a J.D. from the University of Florida College of Law in 1995.

Michael Ben-Isvy is Vice President & Senior Associate General Counsel with Brookfield Properties' retail group (previously, GGP) in Chicago, Illinois. Michael's practice includes acquisition, disposition, development, financing, leasing and department store matters for Brookfield's regional shopping center, "high street" retail and mixed-use properties. Prior to joining GGP, Michael was a partner at DLA Piper and Quarles & Brady LLP in Chicago. Michael received his J.D. from Northwestern Pritzker School of Law (formerly Northwestern University School of Law) and his B.A., with High Distinction, from the University of Michigan. Michael is admitted to practice law in the state of Illinois.

Yan A. Besner is a Partner in the Real Estate Group at Osler, Hoskin & Harcourt LLP. He advises on acquisitions, dispositions, financing and leasing transactions to real estate companies and clients with core real estate assets. Yan provides ongoing, day-to-day counsel to numerous major national and international retail clients on their commercial leasing needs across Canada. He also provides real estate counsel to institutional property owners and managers, REITS, family offices and governmental authorities. Yan spearheaded the development of Estoppel Express, an estoppel certificate service through the Osler Works platform. Yan authored the chapter on Landlord's Rights and Remedies in Quebec in the book *Landlords Rights and Remedies in a Commercial Lease: A Practical Guide, Second Edition* and taught for 5 years International Finance, Masters Level, at the Faculty of Law of Université de Montréal. Yan was the ICSC+CANADIAN LAW Program Planning Chair for ICSC+CANADIAN LAW in 2022.

Jessica Berets, as VP and Associate General Counsel, oversees all leasing matters of a certain size in the nationwide real estate portfolio managed by First Washington Realty, LLC. Her responsibilities include managing an internal legal team, drafting and negotiating a variety of legal documents (including leases with major national retailers), providing counsel to the company's leasing, construction and asset management departments, and managing outside counsel. Jessica previously was VP and Assistant General Counsel at Combined Properties where she oversaw all leasing matters in their East and West Coast shopping centers; VP and Associate Leasing Counsel at SL Green; and an associate in the NYC offices of Olshan Law, Paul Hastings LLP, and Debevoise & Plimpton, concentrating her practice in the acquisition and disposition of commercial properties, the representation of retail and office landlords and tenants, and the representation of borrowers in mortgage, mezzanine and construction loans throughout the U.S.



Eric D. Bernheim is the Managing Partner at FLB Law, representing prominent developers, landlords, tenants, and lenders in transactions of all kinds. These include acquisitions, dispositions, leases, and financing. He also handles zoning and land use matters. Eric's clients run the gamut, from national hospitality groups to local businesses, developers, municipalities, and individuals, providing counsel relating to all of their real estate related matters. Known for his efficient negotiating style and creative problem solving, Eric consistently minimizes delays that add unnecessary costs and delivers optimal results to his clients in a timely manner. He was appointed as Special Counsel to the City of Norwalk, CT for its largest redevelopment project in the city's history (the SoNo Collection). Eric also provides practical advice and sound counsel to the hospitality industry, particularly restaurant groups seeking national expansion such as bartaco, Barcelona Wine Bar, Hawkers, Sixty Vines, Mexican Sugar, and Mecha Noodle Bar.

Jennifer Blasco is Portfolio Counsel at Jamestown, a design-focused, vertically integrated real estate investment and management company with headquarters in Atlanta, Georgia and Cologne, Germany. Ms. Blasco provides legal support to the Jamestown portfolio departments with a focus on contracting (including leasing), dispute resolution, and counseling. Prior to joining Jamestown, she practiced law in the real estate group of an Atlanta-based AM LAW 50 firm and a mid-size firm with boutique practices, where she was actively involved in the acquisition, disposition, leasing, and financing of commercial properties. Ms. Blasco served as the President of the Georgia Hispanic Bar Association and currently serves as a board member for the organization. She graduated Summa Cum Laude from the University of Florida and earned her Juris Doctor degree from Vanderbilt Law School.

Dorothy ("Dottie") Bolinsky is a partner in the Real Estate Group at Faegre Drinker Biddle & Reath located in the Princeton, New Jersey office. Dottie's practice includes complex commercial real estate transactions. She counsels clients in all matters of real estate transactions including commercial leasing, acquisition, financing, project development, joint ventures, construction, zoning and land use planning and has provided clients with creative solutions to complete their projects. In addition, Dottie is experienced in hospitality business operations, particularly with regard to hotels and restaurants. She has counseled clients with respect to transferring liquor licenses throughout New Jersey. She received her J.D. from Rutgers University School of law and graduated with high honors. She holds a law license in the states of Florida, New Jersey and Pennsylvania. Dottie earned a Bachelor of Science in Hotel, Restaurant and Institutional Management from the Pennsylvania State University and graduated Magna Cum Laude.

Rachel Boudoin is a Partner at Sheley, Hall & Williams, P.C., in Atlanta, Georgia. Rachel's practice encompasses retail, industrial, and office properties nationwide, specializing in commercial leasing and asset management. Her clients include national and regional developers, private equity investment firms, REITs, and institutional owners and managers. She has significant experience working with the varied components of mixed-use projects and navigating the unique situations that arise with such developments. In addition to traditional space leases, Rachel negotiates ground leases, build-to-suits, sale-leasebacks and various other lease-related transactions. Prior to joining Sheley, Hall & Williams, Rachel was an Associate at Parker, Hudson, Rainer & Dobbs LLP. She began her career at The Giacoma Law Firm, P.C. Rachel lives in East Cobb, a suburb of Atlanta, with her husband, two daughters, and a very fluffy Barbet.

Eve Brackmann is an accomplished partner in Munck Wilson Mandala's award-winning litigation group. Her real estate practice covers high-stakes litigation for various clients such as shopping center owners, developers, big-box retailers, lenders, hospitality, and cannabis clients. Her commercial real estate and business litigation practice covers disputes in both leasing and development, venture partnerships, manufacturer and distributor disputes, contract-related lawsuits, fiduciary duty, unfair competition, defamation, trade secrets, and anti-SLAPP lawsuits. Eve is active in the legal community, devoting her time to Orange County and Los Angeles County Bar Associations, California Women Lawyers, Women Lawyers Associations of Los Angeles and Orange County, the American Bar Association, and she is a longtime member of the Banyard Inn of Court. Eve is a proud alumna of the University of Southern California, and University of San Diego School of Law.



Jon Brooks advises clients (developers/owners/landlords/tenants/managers/lenders) about environmental aspects of real estate transactions. As former CEO of Cirrus Resources Inc. (where he advised both Fortune 100 companies and entrepreneurs on energy, environmental, and economic development projects in emerging markets), Jon takes a comprehensive transactional – rather than mere regulatory – approach to environmental issues, structuring deals to maximize benefits from government programs (e.g., brownfields/OZs/renewables/affordable housing). Jon co-chairs the NYSBA’s Environmental Business Transactions Committee, and previously chaired the ABA’s Environmental Transactions and Brownfields Committee. A “Super Lawyer” since 2011, Corporate INTL named Jon “2017 Environmental Lawyer of the Year – New York.” Jon also litigates (real estate/environmental/commercial disputes) in trial and appellate courts. In 2019, he was selected to “America’s Top 100 Bet-the-Company Litigators.” During law school, Jon was named the nation’s “Best Oralist” in the Jessup International Law Moot Court Competition. Beyond law, Jon is an avid skier, actor/singer/dancer, puzzler, poker player, and chef.

Kari Broyles joined Life Time in 2013 and serves as the Vice President, Deputy General Counsel and Chief Property Development Counsel for Life Time. Kari leads the legal strategy for all of Life Time’s real estate, development, architecture and construction. This includes the Life Time Athletic, Life Time Work, Life Time Living and Life Time Stay destinations throughout the United States and Canada. Prior to joining Life Time, Kari was Senior Real Estate Director and Senior Real Estate Attorney at Buffalo Wild Wings for five years where she was instrumental in managing the international rollout of over 300 restaurants. Prior to that, Kari worked in private practice for seven years at two top Twin Cities’ law firms.

Lisa Cahn is a partner of Gresham Cahn LLC, a boutique law firm in Gaithersburg, Maryland, specializing in commercial real estate transactions. Lisa has over 20 years of experience practicing law in the commercial real estate industry, currently concentrating her practice primarily in shopping center retail leasing. In addition to representing national, regional and local developers and retailers in lease negotiations, Lisa has extensive experience with RFPs and the business development, negotiation and documentation of concession agreements and master contracts in the airport sector. Prior to her current position, Lisa served as in-house general counsel for one of the largest global developers, providing direct counsel to its airport division. Lisa received her Bachelor of Science in International Business from the University of Maryland, College Park and her Juris Doctor (cum laude) from the University of Baltimore School of Law. Lisa is a regular speaker at the ICSC Law Conference.

John G. Cameron, Jr., of Dickinson Wright PLLC, practices real estate and construction law. Educated at the United States Naval Academy, Albion College (AB, 1971), Wayne State University (JD cum laude, 1974), and The University of Michigan (LLM, 2016), he has published several legal treatises and many articles.

Mr. Cameron served as the NCARB Public Director and is a member of the American Law Institute and former chair of the State Bar of Michigan Professional Ethics Committee. He served as law clerk to the Honorable William H. Webster,

U.S. Court of Appeals for the Eighth Circuit, and is admitted to practice in Michigan, Illinois, Colorado, and North Carolina. Mr. Cameron is an Adjunct Professor of Law at the University of Michigan.

David Camp represents clients in all aspects of real estate transactions including development, construction, and financing with a particular emphasis on leasing and retail development. David works with several national clients, including extensive representation of a leading national grocery chain and representation of a global online retailer, and an international entertainment company. David has also represented various institutional lenders and developers. David lectures on various real estate topics including all aspects of leasing, and retail and mixed-use development, for the ABA Real Estate Section, ICSC, American College of Real Estate Lawyers, ALI CLE, Professional Education Broadcast Network, and the Colorado Bar Association National CLE. David graduated from Middlebury College (cum laude) in 1989 and from the University of Pennsylvania Law School in 1992. David joined the firm of Senn Visciano Canges, P.C. in 1995 and is on the Management Committee.



Cindy Campbell is a Real Estate Attorney with Seyfarth Shaw, LLP. Cindy's practice includes extensive involvement in all aspects of commercial transactions, including acquisition, development, leasing, and dispositions. Cindy offers a broad range of experience in complex commercial real estate transactions. She has assisted developers, builders, investors, lenders, and private and public entities on a wide range of asset classes, such as industrial, mixed-use, restaurant, retail, shopping centers, and much more. Cindy's experience also includes complex title issues and various related real estate matters. Cindy serves as President of Commercial Real Estate Women (CREW) Orlando, CREW Network's Industrial Council, ULI Central Florida's Management Committee, on the Advisory Committee for the Hannibal Square Community Land Trust, and on the Boys & Girls Club - Joe R. Lee Branch. Cindy is also an Adjunct Professor at the University of Central Florida where she teaches Real Estate Law.

Apollo Carey serves as both tax and real estate/construction counsel to help protect his client's interests throughout the acquisition and development process. Apollo represents both landlords and tenants in leasing transactions across the country in the retail, restaurant, industrial, medical, & research/development industries. He is also experienced in the regulatory aspects of land use/development incentives and often represents his clients before state and local governments to obtain crucial entitlements and incentives needed to complete their development projects. His prior experience as a commercial real estate appraiser for almost 15 years gives Apollo unique insight when advising clients regarding the details and overall success of their projects and deals.

Lyndon Carter is an Associate General Counsel for Darden Restaurants, Inc. Lyndon's practice primarily involves negotiating leases and land acquisition transactions for the development of all of Darden's 9 restaurant brands—including Olive Garden, LongHorn Steak House and The Capital Grille. Lyndon also has extensive experience in counseling on legal issues relating to Darden's existing portfolio of restaurants, including managing sale-leaseback transactions, asset purchases and sales, acquisition and disposition transactions, advising on condemnation matters, lease amendments, and negotiating warehouse leases. Before joining Darden in 2017, Lyndon was a Senior Associate at Lowndes, Drosdick, Doster, Kantor & Reed in Orlando, where his practice focused on commercial leasing and development. Lyndon is a member of the International Council of Shopping Centers, as well as the Orange County Bar Association and the Paul C. Perkins Bar Association. Lyndon is a graduate of Morehouse College and Duke Law School.

Angela Ceccarelli is a Partner in the Real Estate Practice Group at Thompson Hine LLP. Angela focuses her practice on commercial real estate acquisitions and sales, development, leasing and corporate transactions. Her practice has a particular focus on shopping center deals and retail, office and industrial leasing. Angela is a frequent attendee and speaker on real estate topics at the regional and national ICSC conferences. She received her B.S., magna cum laude, from Eastern Kentucky University and her J.D., cum laude, from the University of Dayton. Angela is licensed to practice in Ohio.

Jeremy Cohen has over 30 years of experience in all aspects of commercial real estate including the acquisition, financing, leasing, development and disposition of retail-centric shopping centers, mixed-use developments, multi-family projects, office buildings, and industrial complexes. Mr. Cohen represents tenants, landlords, retailers and developers across the country. He handles all aspects of commercial real estate development starting with the negotiation of the letter of intent through the purchase of the land, the negotiation of construction and acquisition financing, the negotiation of all underlying leases, the negotiation of permanent financing and/or the final disposition of the completed project.

Matthew Cohen is Head of Capital Markets at Mesa West Capital. Mr. Cohen joined Mesa West in 2011 as the Head of Capital Markets, continues to serve on both Mesa West's investment and management committees and has been a member of the senior leadership team since 2013. Mr. Cohen has nearly 30 years of investing and capital markets experience, having previously held a senior capital markets position at Natixis and originations positions at Genworth and Assurant.



Mr. Cohen received an MBA from NYU's Stern School of Business as well as a BBA from the Ross School of Business at the University of Michigan.

Charles Comiskey has been an Insurance Broker since 1971 and is a shareholder/Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately-held insurance brokerage firms in the U.S. He has also been a Risk Manager since 1988 and is President of RiskTech, Inc., Houston's oldest risk management consulting firm. Holding numerous professional designations, Comiskey is a nationally recognized expert and frequent speaker on a variety of risk management and insurance issues to legal, construction, and real estate groups across the country, including the American Bar Association, American College of Real Estate Lawyers, American College of Mortgage Attorneys, American Law Institute, International Council of Shopping Centers Law Conference, State Bars of Florida, Hawaii, New Mexico, Texas and Washington, Construction SuperConference, and numerous local associations. Comiskey has served as pre-trial consultant/expert witness in well over 300 cases in State and Federal courts, serving for both plaintiff and defense.

Jacqueline Cooney is a partner and co-chair of the Privacy & Cybersecurity practice at Arnall Golden Gregory with decades of experience handling privacy, governance, risk, compliance, and public policy matters. She is also co-chair of the Emerging Technologies industry team and a member of the Life Sciences team.

Jackie has deep experience in U.S. and EU privacy and cybersecurity laws and regulations. She provides clients with practical, operational, and business-focused guidance related to complex issues such as compliance with regulations, cross-border data transfers, data protection contracts, and development of compliant privacy and cybersecurity policies and documentation. She has worked with dozens of clients across all industry including in the retail industry. Additionally, Jackie provides breach response support, including during the first hours of a breach all the way through forensic and government investigations and notifications to individuals and government agencies. She also has experience working with U.S. and international regulators.

Desmond D. ("Des") Connall, Jr. is Senior Counsel with Ballard Spahr, LLP. Des leads the Leasing Team in Ballard's Real Estate Development and Transactions Group, and is real estate counsel to the Firm. He is also a Fellow of the American College of Real Estate Lawyers, and a member of the Advisory Board of the Advanced Commercial Leasing Institute. During his four decades of law practice, Des has worked on many of the most significant real estate developments in the Washington, D.C. region on behalf of anchor tenants, landlords, developers and investors. Des also has an active pro bono practice. He is a member of the ICSC and a frequent speaker at the Law Conference. Des holds degrees from Princeton University and Stanford Law School, and is a member of the Maryland and District of Columbia bars and the American Bar Association.

Robert L. Crewdson is a Shareholder in the Atlanta office of Greenberg Traurig LLP and is Chair of the Construction Practice Group in Atlanta. He practices exclusively in the area of construction law, and his practice involves all aspects of the construction process, including preparing form documents, drafting and negotiating design and construction contracts; preparing and defending delay, extra work and defective work claims; handling contractor defaults and terminations; and litigating construction disputes. Mr. Crewdson has lectured and written extensively, including numerous programs for the ICSC, the American Institute of Architects, ASHE, ICLC and Lorman. In 2015-16, he acted as an official Liaison to the AIA Documents Committee for production of the 2017 version of the AIA Contract Forms. He graduated from the University of the South, and his J.D. is from the University of Virginia. He has been listed in Best Lawyers in America for the past 17 years.

Domingo Cruz is Assistant Vice President and Managing Assistant General Counsel – Real Estate Closing at Pacific Life Insurance Company. He represents the company in all phases of secured financing transactions from drafting and negotiating loan commitments to closing transactions. Prior to joining Pacific Life in November 2021, he served as Assistant General Counsel at Northwestern Mutual Life Insurance Company for 17 years representing the company in



an array of commercial real estate transactions. Domingo has over 20 years of in-house experience representing life insurance companies in commercial real estate transactions. Domingo holds a bachelor's degree in history from Yale University and a Juris Doctorate from University of Chicago Law School.

Abbye Dalton is a partner at Hartman Simons & Wood LLP based in Atlanta, Georgia where she has practiced for 22 years. Abbye has extensive real estate experience representing national restaurant concepts and big box entertainment centers, assisting these clients with all aspects of their real estate development work, including negotiating leases and purchase and sale agreements. In addition to her restaurant and entertainment experience, she counsels clients in the acquisition and disposition of shopping centers and development of raw land, representing national and local developers in a variety of transactions and development projects. Abbye received her undergraduate degree in psychology from Virginia Tech and her J.D. from The University of Florida.

Rosemarie Del Monte launched a small private practice focusing on commercial leasing after originally practicing at large international and regional law firms, followed by a decade as in-house counsel for a number of large restaurant companies. The majority of her clients are restaurant franchisees and franchisors as well as national restaurant concepts opening non-franchisee stores. Rosemarie lives in Aurora, Colorado with two small dogs she prefers to most humans and is a graduate of the University of Northern Colorado where she studied Special Education before attending the Creighton School of Law. As a former teacher, she enjoys public speaking and mentoring younger lawyers.

Sean Dennison is the Co-President and the Chief Operating Officer of Elevated Property Company, LLC. In this role, he handles the daily business and legal functions of the organization and the executive functions related to the projects of the organization. Immediately prior to founding Elevated, Sean was at CenterCal Properties, LLC for almost a decade as its SVP and General Counsel and was responsible for oversight of the company's legal matters. Before CenterCal, Sean held senior roles at Federal Realty Investment Trust, Stanbery Development, The Gap, Inc. and The Lerner Corporation. Immediately upon graduation from law school, he was an associate at the law firm now known as Pillsbury Winthrop ShawPittman. Sean is a member of the ICSC Law Conference Planning Committee, an elected fellow of the American College of Real Estate Lawyers (ACREL), a magna cum laude graduate of Virginia Commonwealth University and the University of Pennsylvania Law School.

Sophia Desai serves as Director of Real Estate Legal East for Panda Restaurant Group, Inc. Panda, a privately held corporation that is best known for Panda Express concept, is the largest Asian restaurant chain in the United States with annual sales in excess of \$5 Billion from over 2,400 stores. Sophia leads a team of attorneys and paralegals that supports new store development in the East.

Additionally, she created and led the company's Intellectual Property Group until 2019. Prior to joining Panda, she served as Associate General Counsel for Steinway Musical Instruments, Inc., in Waltham, Massachusetts and before that, represented major commercial lenders as an associate attorney for a boutique law firm specializing in conveyancing. Sophia resides with her family in Los Angeles, California.

Derek B. Domian is a litigation director with the Boston office of Goulston & Storrs PC. Derek has conducted numerous trials and appeals in state and federal courts as well as arbitrations and mediations. His practice focuses on complex commercial and real property disputes and his representation has included retail landlords, owners, tenants, and commercial condominium associations in commercial leasing, land use, and title matters. Derek sits on and previously chaired the Massachusetts Bar's Complex Commercial Litigation Section Council. He received his B.A. from the University of New Hampshire and J.D. from Harvard Law School.



Tiana Dunn's practice is dedicated to representing clients in all facets of commercial real estate, including leasing, financing, acquisition/disposition and management of commercial assets throughout the retail, office, industrial, medical and mixed-use spaces. As former in-house counsel to one of Texas' largest multi-service commercial real estate development companies, Tiana brings the insight and experience of working directly with principals, division heads and investors to work for clients seeking innovative and effective solutions. With an extensive background in retail leasing and development, Tiana specializes in working with shopping center developers, owner/operators, landlords and tenants to meet the complex and sophisticated needs specific to the retail world. Tiana also handles workouts and restructurings on behalf of landlords and tenants involved in Chapter 11 bankruptcies. Utilizing her unique understanding of the intricate and collaborative relationship between landlord and tenant, she leads leasing efforts, from asset review and tailored drafting through negotiation and settlement.

Bryant Eaton serves as a Senior Vice President in the Real Estate Group of Alliant Insurance Services. He specializes in commercial real estate with expertise in the unique exposures for retail, multifamily, industrial and office properties. For 16 years, Bryant has worked with owners, managers and developers of commercial real estate across the US. In addition to placing their insurance, Bryant provides invaluable lease and contract review to help his clients transfer risk contractually.

Bryant is actively involved in the International Council of Shopping Centers (ICSC) and the National Association of Industrial and Office Properties (NAIOP). He is a 2015 Risk & Insurance Power Broker Finalist and a featured contributor in Western Real Estate Business. Bryant has also been a speaker on the topic of contractual risk transfer to various real estate organizations across the country. Bryant holds a bachelor's degree in Business Administration from California State University, San Marcos.

Christine Eid is a 2008 graduate from Mitchell Hamline College of Law in St. Paul, Minnesota. After spending several years as a partner at a large law firm, Christine joined Vantage Law Group, PLLC, a boutique real estate law firm in Minneapolis, as a partner. With a focus on commercial real estate transactions, Christine's expertise encompasses leasing, development, acquisitions, dispositions, and joint ventures across diverse sectors of the real estate industry. Notably, she represents retail shopping center owners and national retail tenants, handling projects involving property repurposing and development. Christine guides clients through the entire real estate deal lifecycle, from negotiation to resolving land use issues and conducting due diligence. Beyond her legal career, Christine cherishes family time with her husband and children, alongside her enduring passion for running, which spans over 30 years.

Ann Elliott currently leads REI's Real Estate Legal team. In this capacity, she assists the co-op with all facets of its real estate needs, including leasing, acquisitions, and lease administration. An experienced in-house counsel specializing in commercial real estate law, she has worked at companies such as Safeway, Wal-Mart, Gap and Ross in projects across the entire country. She is an active member of ICSC, previously having served as a member of its Legal Advisory Council and currently serving as a member of ICSC+ Legal Forum.

Scott Fleischer is the attorney landlords turn to when their retail and restaurant tenants file for bankruptcy or default under their lease. Businesses of all sizes and types rely on Scott before and during a bankruptcy case to protect and enforce their rights, and they especially appreciate his practical, business-oriented advice that's easy to understand. When representing several landlord clients in the same case, Scott offers economies of scale while also providing customized guidance based on individual preferences. Having worked on virtually every recent major retail bankruptcy case across the country, he knows the major players and efficiently works through complex tasks with common issues while focusing on achieving the client's specific goals. Scott also keeps his finger on the pulse of the retail real estate world – including by serving as an ICSC Next Generation chair – so he's always ready for the next chapter 11 case.



Katie Forslund is a seasoned real estate attorney with extensive expertise across all facets of real estate development, financing, and management. Katie is currently Senior Legal Counsel at BJ's Wholesale Club, where she advises the business on leasing, purchasing, development, construction, and management of clubs, gas stations, and office space, with a focus on pragmatic and business-focused solutions to legal issues. Prior to joining BJ's in 2020, Katie worked for over a decade in the real estate departments at Choate, Hall & Stewart and K&L Gates in Boston. She has extensive experience representing landlords, tenants, buyers, sellers, lenders, developers, investors, and individuals in real estate matters involving a wide range of assets. Katie received her B.A. from Oklahoma State University and her J.D. from Harvard Law School.

Nicole Fry is a partner at Benesch and focused on retail leasing matters. Nicole represents landlords and developers in their retail leases with national, regional and local tenants and is an experienced negotiator of anchor, in-line and pad site leases and all of their related documents. She enjoys working with clients on a variety of properties ranging from grocery anchored shopping centers to complex, mixed-use developments with retail, office and residential components. Nicole also spent a decade of her career representing a rapidly expanding, national tenant and finds that experience to be extremely valuable in getting deals done in this currently competitive climate. In connection with her commercial retail leasing practice, Kathryn also has experience with development (and re-development) management, lease due diligence, and related dispute resolution. Kathryn has previously presented on a variety of leasing topics at the National Law Conference and the Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium. She received her B.S. from Denison University in 2006 and her J.D. from Cleveland State University, Cleveland-Marshall College of Law (*summa cum laude*) in 2009.

Kathryn Kramer Gaydos is a partner in the Real Estate & Environmental Practice Group of Benesch, Friedlander, Coplan & Aronoff LLP. Kathryn is a leasing lawyer, and her practice primarily focuses on the representation of landlords in commercial retail leasing transactions.

Michael Geibelson is a Fellow of the American College of Real Estate Attorneys, the Managing Partner of Robins Kaplan LLP's California Offices, the past Chair of the California State Bar Litigation Section Executive Committee, and the past Chair of the Editorial Board of Los Angeles Lawyer Magazine. Michael solves complex business disputes through litigation and trial for retailers, lenders, developers, and technology companies in real estate and partnership disputes, class actions involving unfair competition and false advertising, antitrust, California's Unfair Competition Law (UCL) and False Advertising Law (FAL) (Business & Professions Code §§ 17200 and 17500), antitrust, misappropriation of trade secrets, copyright and trademark.

His trial experience ranges widely, from real estate and class action cases to claims involving the Clean Water Act and Endangered Species Act. He regularly represents and speaks on topics of interest to the retail, real estate, food and beverage, entertainment, technology, and cannabis industries.

John Gessner is the Chair of the Hospitality Industry Practice group at Carrington Coleman Sloman & Blumenthal. Mr. Gessner advises clients predominately in the Hospitality industry especially in the areas of restaurant development; real estate and leasing; hospitality business operations and strategic planning; alcohol licensing; franchising; and formation and governance. Mr. Gessner served for 9 years as General Counsel of Front Burner Restaurants, LP, a restaurant development and management company and was responsible for the legal aspects of operations and franchising and as well as the development of multiple Food Hall projects. Prior to that, Mr. Gessner served as General Counsel for a large restaurant franchisee. Mr.

Gessner also served as principal of Gessner & Flores, PC. Mr. Gessner is a *summa cum laude* graduate of the University of St. Thomas and Tulane Law School and is the former Chairman of the Texas Restaurant Association.



Nida Ghaffar is a transactional real estate attorney at Husch Blackwell LLP. Nida co-leads the firm's real estate group in Husch's Chicago office and focuses her practice on real estate acquisitions and dispositions, retail, industrial, and office leasing agreements, condominium developments, and real estate financing. Nida enjoys being on the cutting edge of the retail space. She is a trusted advisor for retail companies looking to expand their footprint in existing markets and has worked closely with many retailers on their leasing arrangements for new innovative brick- and-mortar retail concepts.

Michelle L. Gierke is Director Real Estate Counsel with Target Corporation, practicing primarily in the area of commercial real estate, including domestic and international office leasing and new store acquisition, leasing and development. Before joining Target Corporation, Ms. Gierke was in private practice in San Diego, California, practicing in the areas of commercial real estate and land use. Ms. Gierke is a graduate of St. Olaf College and the University of Minnesota Law School and is licensed to practice in California and Minnesota.

Ronald Gold is a Partner in the Bankruptcy & Restructuring Group of Frost Brown Todd LLP. Ron concentrates in finance and reorganization law, primarily in bankruptcy and restructuring and out-of-court workout matters. Ron actively represents corporate debtors, borrowers, secured lenders, landlords, creditors' committees, court-appointed receivers, plan administrators, liquidating trustees, and automotive customers. Ron represents purchasers of entire businesses or business segments both in and out of court proceedings and regularly counsels equity funds in matters involving distressed real estate. Ron also serves as outside general counsel for corporate clients.

Howland Gordon is Principal at Barko LLP, where he focuses on retail leasing. He is formerly Senior Counsel at RPT Realty, responsible for the Legal-Leasing group.

Howland started his legal career as a law clerk in Nine West's Legal Department. As Associate Counsel and later Senior Associate Counsel at DLC Management Corp., he oversaw the day-to-day operations of the leasing division of DLC's Legal Department. As Head of Legal, Expansion - North America at H&M, he oversaw legal real estate/lease administration matters for H&M's U.S. and Canadian operations. He has previously spoken at the ICSC U.S. Law Conference as well as the ICSC University of Shopping Centers. Mr. Gordon received his J.D. from Pace University School of Law and his B.A. from the University of California-Davis. He is admitted to practice law in New York and Connecticut.

Cathryn Greenwald is a partner in the real estate practice group at Thompson Hine LLP and focuses her practice on the representation of lenders in all types of real estate financing. Cathryn is a member of the American College of Mortgage Attorneys (ACMA), the International Council of Shopping Centers (ICSC) and the Urban Land Institute (ULI) where she currently serves as the Governance Chair of the Cleveland chapter. In 2024, Cathryn was selected to the Ohio Super Lawyers list and was included in The Best Lawyers in America® for Real Estate Law. She was also recognized as part of the 2021 Forty Under 40 class by Crain's Cleveland Business. Ms. Greenwald received her B.S. in Business Administration from Miami University, magna cum laude, her M.S. in Environmental Studies from Cleveland State University and her J.D. from the Cleveland-Marshall College of Law, magna cum laude.

Alex Gross is the Chief Business Officer of CYPFER. As a trailblazer in cybersecurity incident response, Alex brings a unique blend of legal expertise and business acumen. Alex, a former Assistant District Attorney in New York City, has always possessed an innate desire to help those in need. He leverages his experience running investigations, appearing in the courtroom, and meeting with victims of a crime to provide practical solutions for his clients and the company. After working in public service, Alex found his calling in incident response investigations and has supported thousands of companies across the world experiencing a data breach.

Drawn to aiding those in crisis, Alex is the trusted advisor to the world's leading cybersecurity lawyers who rely on him for guidance and global support.



May Han is currently serving as the Vice President of Development and Real Estate Law at Dutch Bros Coffee, one of the fastest growing drive thru brands in the country. In her 4 years she has supported the company's growth from 350 to over 1000 shops. The best parts of the job are sitting at the negotiations table on all- hands calls, developing processes to increase volume growth and mentoring team members to reach their career and life goals. Having worked in private practice and on both the Landlord and Tenant sides, she is a negotiator who understands the hats of each player at the table, getting deals done. She currently resides in the PNW with her husband, two tweens and a wild boxer dog.

Melissa Harvey is currently Of Counsel at Akerman LLP, where she focuses her practice on commercial real estate transactions, including the acquisition and disposition of commercial and retail properties. Melissa has previously served as in- house counsel for multiple retailers and has over 20 years of experience in the shopping center industry. Melissa regularly drafts and negotiates leases, lease amendments, reciprocal easement agreements and restrictive covenants with tenants ranging from small businesses to nationwide big box tenants. Melissa holds a J.D. from the University of Tulsa College of Law and a B.A. from the University of Texas at Arlington. She previously served on the ICSC Legal Advisory Committee and is a member of the State Bar of Texas.

Shelbie Harvey is a senior managing associate in the Corporate Transactions & Securities group at Thompson Hine LLP. She has experience with a broad range of corporate transactions involving both public and private companies (many with significant international operations), with consideration ranging from less than \$10 million to multiple billions of dollars. Shelbie has experience drafting a variety of corporate documents and agreements, including operating agreements, shareholder agreements, confidentiality and nondisclosure agreements, and other general commercial agreements. She also advises clients on compliance with the Corporate Transparency Act.

Matthew D. Irvin oversees all legal needs associated with DICK'S existing and expanding real estate portfolio, including all retail banners, supply chain assets and office locations. He also oversees DICK'S litigation portfolio, interfacing directly with external auditors and the audit committee of the board of directors. In addition, Matt serves as assistant corporate secretary, and on the executive risk & compliance and employee health & welfare plan committees. Prior to joining DICK'S, Matt practiced with Meyer, Unkovic & Scott LLP as a real estate development and finance attorney where he represented real estate developers, lending institutions, brokerage companies, retailers and other real estate operators. Matt holds a J.D. (2005, *Magna Cum Laude*, Order of the Coif) and a B.A. (2001, *Magna Cum Laude*) from the University of Pittsburgh, where he was also a 4-year letterwinner, 2-year team captain for the Varsity Baseball team and the 2001 Blue- Gold Award recipient.

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Travis Jeffries specializes in representing real estate developers, particularly the leasing, purchase, sale, and redevelopment of retail assets. Travis understands that legal issues are not just one-dimensional and that, in order to provide high quality legal representation, it is often necessary to approach issues holistically and provide counsel that draws on several disciplines. Travis uses his diverse experience and legal knowledge to do just that and to provide clients with customized, comprehensive, and practical legal advice.



Judy Jennison is a partner in the firm's Intellectual Property group. Her practice focuses on intellectual property litigation and counseling for technology companies. Judy has deep experience in the application of copyright law to software. She was lead counsel for the successful search engine defendant in *Kelly v. Arriba Soft*, a landmark fair use case. She has participated in a number of other leading copyright cases, including *Nintendo v. Galoob*, *Adobe v. Southern Software* and *MGM v. Grokster*. Judy also focuses on trade secret litigation and counseling and is a former chair of the firm's Trade Secrets Group. Judy also spends a significant portion of her time on driving diversity, equity and inclusion and the evolution of legal practice. She is co-Chair of the firm's Strategic Diversity Committee.

Howard K. Jeruchimowitz is a commercial litigator with an emphasis in the Real Estate, Construction, and Financial Services Litigation practices. He represents owners, developers, landlords and tenants in landlord-tenant and shopping center disputes, mechanics liens, foreclosures, and construction disputes, as well as banks and lenders in bank and mortgage litigation, such as mortgage fraud, commercial and residential foreclosures, mechanics lien and FDCPA issues. Howard also represents business owners in LLC and shareholder disputes, including direct and derivative claims. Howard has deep experience with post-judgment proceedings and asset- recovery litigation, including fraudulent transfer, alter ego and veil piercing litigation. He has a wide range of experience in trials in both state and federal courts, as well as arbitrations and mediation. Howard serves as the pro bono coordinator for Greenberg Traurig's Chicago office.

Beth Johnson is Executive Vice President & General Counsel for McWhinney, a Colorado based real estate investment and development company. In her role as General Counsel, Beth leads McWhinney's legal and risk departments, provides strategic legal direction to McWhinney's executive team, manages outside counsel relations, and is a voting member of McWhinney's investment committee. Since early 2019, she has been instrumental in helping McWhinney execute complex real estate deals and has served an integral role in McWhinney's operations. Previously, Beth was a partner at Moyer White where she focused primarily on commercial real estate and telecommunications matters. Beth shares a sense of pride in being part of the McWhinney team. She truly loves that every day at McWhinney is different than the last. She appreciates the variety that her role brings, but even more so she enjoys the people and the creativity required to fulfil her role.

Jazmen Johnson is the Vice President of Diversity, Equity, and Inclusion (DEI) at ICSC, driving initiatives that work to improve industry standards. Through her leadership, ICSC has introduced innovative programs that actively engage underrepresented industry professionals, ensuring equitable access to ICSC resources, and fostering inclusive environments for candid, forward-thinking DEI dialogues among ICSC members. Since joining ICSC in 2015, Jazmen has managed pivotal programs, including the P3 Retail Program, Partners in Diversity and Inclusion, and the Launch Academy internship program, which creates career pathways for underrepresented college students. She also represents ICSC on the Commercial Real Estate Supplier Diversity Consortium, amplifying the organization's commitment to diversity across the sector. Additionally, Jazmen serves as a board member for Project REAP, an initiative supporting talented minority professionals as they navigate careers in commercial real estate.

Kyle Johnson is a partner in the Firm's Energy, Regulatory & Environmental Practice Group. Kyle focuses his practice on environmental issues in real estate and corporate transactions, including environmental due diligence, negotiation of liabilities, and drafting of contractual documents and indemnities, regulatory compliance and enforcement matters, remediation of contaminated properties, and general environmental counseling. Kyle's practice is multijurisdictional, and he advises clients on the identification and resolution of complex environmental risks and liabilities in a range of industries. Kyle assists clients in the drafting and negotiation of environmental provisions of purchase and sale agreements, asset purchase agreements, and other merger agreements, as well as financing agreements; selects and retains environmental consultants and other contractors to assist clients in the due diligence process, and to conduct environmental investigations, remediation, and abatement; and advises clients regarding regulatory compliance, including guiding clients through regulatory permitting and resolving alleged violations and enforcement actions.



Jennifer Jones is a Director and real estate attorney at Goulston & Storrs with over two decades of experience in sophisticated commercial real estate transactions. Her practice is focused on domestic and international real estate matters including leasing, licensing, acquisitions and dispositions, development, management, and operations for retail, office, industrial, life sciences, multifamily, and mixed-use properties. Jen is known for her common-sense solutions to complex real estate issues. She is an innovative problem-solver who stays focused on clients' strategic goals to get complicated deals done. She represents developers, private equity investment firms, joint venture partners, retailers, insurance companies, REITs, and co-working companies. Prior to joining Goulston & Storrs, she was a shareholder at an Am Law 100 law firm. Before becoming a lawyer, Jen was a commercial real estate property manager and consultant. Jen's hands-on, business-side experience informs her work as a strategic legal advisor.

Robert E. Kaelin, a partner with Murtha Cullina LLP in the areas of civil litigation and bankruptcy, holds a B.A. from Miami University in Oxford, Ohio and a J.D. degree from Duke University. Mr. Kaelin is a member of the Connecticut Bar and the Federal District Courts of Connecticut, Vermont and the Southern and Eastern Districts of New York. He is also admitted to the Second Circuit Court of Appeals. Mr. Kaelin is a member of the Connecticut Bar Association Litigation and Commercial Law and Bankruptcy Sections and is a member of the American Bankruptcy Institute. He is a member of the International Council of Shopping Centers and serves on the Connecticut ICSC Planning Committee. Mr. Kaelin's commercial litigation practice focuses on collection work and business disputes. Mr. Kaelin also handles various landlord/tenant law matters, representing landlords and tenants. He also regularly represents commercial landlords in bankruptcy proceedings.

Clint Kakstys is a Member of the Firm in the real estate department of Sills Cummis & Gross P.C. and is resident in the Firm's New York office. His practice focuses on the acquisition and disposition of commercial properties, with particular emphasis on shopping center purchases and sales. In addition, Mr. Kakstys frequently represents both borrowers and lenders in connection with commercial mortgage loan originations, assumptions and modifications and mezzanine financing transactions. He also has experience representing clients in connection with commercial leases, subleases and lease assignments and terminations. Mr. Kakstys received his A.B. from Princeton University and his J.D. from the University of Connecticut School of Law.

Thomas F. Kaufman is a principal in Montfort Fiduciary Advisors LLC and the Treasurer of Infinite Legacy, the organ procurement organization for Maryland, DC and northern Virginia. He specializes in complex structured finance and securities. He was an engineer at Cornell Aeronautical Labs and MIT Lincoln Labs. He practiced law at Willkie Farr & Gallagher, Hunton & Williams and Goulston & Storrs for over 30 years. He taught at Georgetown Law for 32 years and classes at Wharton, Georgetown University and George Washington business schools. He was the 2014 president of the American College of Real Estate Lawyers (ACREL). He is a frequent lecturer for the American Law Institute, ACREL and PLI and has done lectures for the ABA and ICSC. He graduated from Georgetown Law and has an MBA from Wharton. He clerked for Harry Phillips, Chief Judge of the United States Court of Appeals for the Sixth Circuit.

Justin Kay is a Chicago-based partner and deputy leader of the litigation practice group at Faegre Drinker Biddle & Reath LLP. He advises and defends businesses regarding interactions and communications with consumers, with particular emphasis on privacy-related class actions and regulations, including those regarding biometric information. He litigates complex civil matters before federal courts, state courts, independent regulatory bodies, and government agencies. Drawing on his litigation experience, knowledge of the law, and understanding of theories asserted by plaintiffs' attorneys, he also helps clients design practical compliance strategies to keep them one step ahead of the Plaintiffs' Bar. In addition, he writes, speaks and serves as a resource for journalists reporting on class actions and privacy laws, including appearing on broadcast radio and television news programs. Before practicing law, Justin served as an intelligence officer for the Department of Defense's National Geospatial Intelligence Agency (formerly the National Imagery and Mapping Agency).



Stacey Keating serves as Vice President – Corporate Communications at CBL Properties. She joined CBL in 2011 as a regional marketing specialist based at Monroeville Mall outside of Pittsburgh, Pennsylvania. In 2015, she relocated to Chattanooga to join CBL’s corporate marketing team and was subsequently promoted to director and then senior director after exhibiting leadership in crisis management and corporate communications. In addition to managing CBL’s external communications, she works closely with CBL’s executive management team to advance the company’s ESG program and has oversight of the organization’s charitable giving and community engagement efforts. Prior to joining CBL, she spent four years in the non-profit sector with the American Lung Association. She obtained her B.A. from the University of Pittsburgh, her M.A. from Kent State University, and holds an executive education certificate from University of California Berkeley School of Law in Sustainable Capitalism and ESG.

Walker Kennedy III is Vice President and General Counsel of the Woodbury Corporation. Founded in 1919, Woodbury Corporation is a full service real estate development firm. Mr. Kennedy has served as General Counsel for over 25 years. He oversees in-house Legal Department which handles the due diligence for acquisitions and dispositions, as well as the negotiation of hundreds of leases and related transactions annually. He has served as an expert witness concerning leasing practices and has been a frequent speaker and panelist on the subject of leases and lease negotiations at the International Council of Shopping Centers Law Conference. Mr. Kennedy is currently a member of International Council of Shopping Centers Bankruptcy Task Force. He earned a B.A. Cum Laude from Drake University and a J.D. from the S.J. Quinney College of Law at the University of Utah. He was admitted to the Utah State Bar in 1986.

Tracy L. Kepler is Risk Control Consulting Director for CNA’s Lawyers Insurance Program where she designs/develops content and distribution of risk control initiatives relevant to the practice of law. Prior to her role at CNA, she served as the Director of the ABA’s Center for Professional Responsibility, providing leadership in developing & interpreting standards and scholarly resources in legal and judicial ethics, professional regulation, professionalism, client protection, professional liability and attorney well-being. Tracy also has nearly 20 years of experience as a regulatory/disciplinary litigator with the USPTO and the IL Attorney Registration & Disciplinary Commission. She is a past president of the National Organization of Bar Counsel and also teaches legal ethics/professional responsibility at Loyola School of Law School (Chicago), American University Washington College of Law and Georgetown University Law Center.

Gary Kibel is a partner in the Privacy/Data Security and Advertising/Marketing groups of Davis+Gilbert LLP. Mr. Kibel is a Certified Information Privacy Professional (CIPP/US) and member of the International Association of Privacy Professionals (IAPP). He advises clients in many industries regarding privacy and data security issues, including CCPA, GDPR and other privacy law compliance, internal information security policies, consumer-facing disclosures, security breaches and responses, federal/state laws, self-regulatory requirements and other matters related to an organization’s collection, storage and use of data in all aspects of its business. He also serves as General Counsel to the Performance Marketing Association and privacy counsel to the Out of Home Advertising Association of America. He received a B.A. from Binghamton University, M.B.A. from Binghamton University and J.D. from Brooklyn Law School. Prior to becoming an attorney, Mr. Kibel was an information systems analyst in the Investment Banking Division of Merrill Lynch & Co.

Melanie E. Kido, VP and Massachusetts State Counsel for CATIC in Waltham, Massachusetts. She has worked in the title insurance industry for over 20 years, underwriting both residential and commercial real estate transactions. Prior to joining CATIC, she was VP and Regional Underwriting Counsel for Stewart Title Guaranty Company, Underwriting Counsel for both First American Title Insurance Company and Land-America Lawyers Title Insurance Corporation and was in private practice. Ms. Kido is a graduate of the University of California at Irvine and Boston University School of Law. She is a member of both the Massachusetts and California bars, ICSC, The Abstract Club, CREW Boston,



NNCREW, REBA's Title Insurance and National Affairs Committee, New England Land Title Association, ALTA's State Legislative/Regulatory Action Committee & American Clean Power Association. Ms. Kido has published articles and been a panelist for ICSC, American Clean Power Association, REBA, NELTA, MCLE, and the Massachusetts Bar Association.

Lee Kolber is a commercial real estate partner and business advisor at Continuum Legal Group where he represents clients in capital investments and other complex commercial transactions. In addition to his transactional practice, Lee advises private developers, business owners and senior corporate leaders on investment strategies, asset repositioning, real estate management and corporate operations. Lee started his practice at a major international law firm based in Atlanta representing publicly-traded developers and major consumer brands in real estate activities. He then served as in-house counsel with InterContinental Hotels Group and later led the legal team of a private-equity backed real estate fund in the value-add retail space. Most recently, he has been advising stakeholders including investors, developers and proptech startups in adaptive reuse projects and mixed-use developments. Lee received his undergraduate degree from the University of Georgia and attended law school at the University of Virginia.

Daniel G. Kruger is a partner at Baker Botts L.L.P. in its Washington, D.C. office, specializing in project development, construction and operation. Mr. Kruger has extensive experience negotiating engineering, procurement and construction contracts, stand-alone agreements for design, major equipment procurement and long-term operation and maintenance services, as well as land acquisition, land use and shared facilities documents. Mr. Kruger maintains both a developer- and contractor-side base building practice, advising on the construction of high-density multifamily and commercial projects. He also regularly advises developers of utility- scale power generating facilities across the United States, including new wind, solar and thermal gas plant buildouts. Mr. Kruger began his career in the railroad industry, and maintains an active railroad and rail-adjacent practice. This includes counseling merchant transmission developers, utilities and cable companies operating within railroad rights of way, and negotiation of net and full-service railcar leases.

Laura Kurlander-Nagel is a co-founder and Partner of The Johnson Kurlander Legal Group based in Atlanta, GA. She specializes in retail leasing representing national and regional shopping center owners, REIT's, regional developers and small businesses. Laura is dedicated to community involvement, is a former President of the Georgia Association for Women Lawyers, and currently sits on the boards of Develop Fulton, HeathMPowers and National Council of Jewish Women, Atlanta Section. Laura is a 2002 graduate of Leadership Atlanta and a 2008 graduate of Leadership Sandy Springs. Laura received her J.D. from the New York University School of Law and her B.A. from Colgate University. She and her husband Jeff Nagel have 4 adult offspring.

Fernando Landa specializes in real estate matters with broad expertise working on large transactions across the country and across the asset spectrum. Fernando represents public real estate investment trusts, private equity funds, institutional investors, and entrepreneurial developers in the acquisition, development, financing, leasing, management, and disposition of commercial real estate assets.

Having previously served as the General Counsel of a large real estate company, he understands the client's perspective and brings a well-grounded, business-minded approach to the practice of law. Prior to founding Harvest, Fernando practiced law at Allen Matkins Leck Gamble Mallory & Natsis LLP and other leading real estate law firms. He is recognized as one of California's leading real estate attorneys, having received dozens of accolades for his work and community leadership.

Nancy Landmark is a Vice President and Senior Title Counsel at Commercial Partners Title, a division of Chicago Title Insurance Company located in Minneapolis, Minnesota. Nancy works directly with customers and their counsel to resolve complex title issues so they can close their transactions in a timely manner. Nancy's personal touch, creativity and expertise set her apart in her chosen profession. Nancy's passion for learning and education are expressed through



her service to the profession through the American College of Real Estate Lawyers, Minnesota Land Title Association, American Land Title Association and through the Minnesota Bar Association. Nancy is a graduate of the University of Minnesota and received her Juris Doctor from the University of Colorado and is currently a member of both the Minnesota State Bar and the North Dakota State Bar.

Hans Lapping is a shareholder in the Walnut Creek, California office of Miller Starr Regalia. Hans represents clients in leasing, buying, and selling virtually every type of real estate throughout the United States. From representing landlords and tenants in retail, office and industrial leases to acquiring raw land for data center, shopping center and residential developments, Hans' representations regularly include negotiating and drafting leases, purchase and sale agreements and other real estate related agreements, coordinating due diligence, and closing transactions. Hans is AV-rated and is a fellow in the American College of Real Estate Lawyers. Hans has been recognized as a Super Lawyer since 2012 and is listed among the "Best Lawyers in America". Hans graduated *summa cum laude* from Bowdoin College and *magna cum laude* from the University of Illinois College of Law.

Karen Levine is a partner in the real estate department at Seyfarth Shaw and a member of the firm's leasing practice team. She has extensive experience advising owners of lifestyle centers, warehouses, office buildings and hotels throughout the United States, drafting and negotiating leases with national and regional tenants - both publicly traded and private - as well as with local tenants. Karen has represented national big-box tenants in their current leasing plans and in-line retailers in the roll-out of new concepts. She also has experience in tenant-side office leasing, and representing clients in the acquisition, sale and financing of varied commercial properties. Karen has spoken at the ICSC+U.S. LAW conference on a number of occasions, and leads leasing programs for Seyfarth's real estate group.

Rhenelda Lewis is Associate General Counsel of Real Estate at Five Guys Enterprises, LLC, an American fast-food brand selling hamburgers, fries, and related accompaniments, headquartered in Alexandria, Virginia. Rhenelda has over 10 years of experience practicing law in the commercial real estate industry, specifically concentrating in retail leasing, landlord-tenant matters, construction, and simultaneously functions as an integral support for a range of transactions including acquisitions, financing, and new growth. Rhenelda is a double Tarheel, having received her Bachelor's Degree and Juris Doctor degrees from the University of North Carolina at Chapel Hill School of Law.

D. Karen Lisko is an in-house trial consultant with Perkins Coie and a social scientist who specializes in courtroom and corporate persuasion. She holds a doctorate in legal communication, a tailored degree attained by only a few consultants in the United States and is the author of two books on persuasion. She is past president and lifetime achievement award winner with The American Society of Trial Consultants. In addition to her work with Perkins Coie, she teaches at Baylor Law School and is a frequent speaker for corporations and for national bar associations. In her spare time, she spends time with her three talkative children and with her husband who can barely get in a word edgewise.

Bryan Mashian spent nearly 20 years with one of the largest law firms in Los Angeles, where he served as head of the real estate group, prior to opening his own practice, Mashian Law Group. He received his B.A. from the University of California Los Angeles and his J.D. from the University of California Los Angeles School of Law, where he was Editor of the UCLA Law Review. Attorney Mashian has the skill, knowledge, experience and resources to handle even the most complex commercial and real estate legal issues.

David Marmins is a partner in the AGG Litigation practice, leads the Real Estate Litigation Team, and co-chaired the Retail industry team. As a nationally recognized leading real estate litigator, David represents some of the country's largest companies in land disputes. David is often sought after for his legal expertise and industry opinion by the Wall Street Journal, the Financial Times, and CNBC. David's authoritative literature on legal trends in the retail industry is frequently published by the American Bar Association. David has developed a specialty in litigation related to commercial real estate and the retail industry representing owners, developers, managers, landlords, tenants, builders,



and contractors. Clients hire him to resolve construction and leasing contract disputes, environmental nuisance and toxic tort matters, construction payment and defect claims, easement and right-of-way disputes, and various other disagreements over land use and ownership.

Tom McGee is the President and CEO of ICSC, the preeminent international membership organization serving the Marketplaces Industry. As the voice of the industry, Tom is the leading expert on the marketplaces and spaces where people shop, dine, work, play and gather as foundational and vital ingredients of communities and economies. The majority of the nearly \$6 trillion of U.S. consumer activity generated in 2022 by the retail, food-and-beverage, entertainment and consumer service industries occurs within America's marketplaces, representing approximately 1 out of 4 American jobs. As an organization, ICSC produces content, events and experiences that support and advance the growth of its retail and real estate member businesses, while also informing and advocating to shape public policy. Prior to joining ICSC, Tom served as Vice Chairman of Deloitte, LLP, the largest professional services firm in the United States. During his 26 years with Deloitte, Tom held global and U.S. leadership roles, including Vice Chairman, Deputy CEO, National Managing Partner of M&A Services, and Global Chief of Staff. Tom is a noted business speaker with frequent appearances on, among others, Fox Business, Bloomberg and Yahoo Finance. He coined the term "retail renaissance" to describe the convergence of digital and physical channels in retail and is often quoted in national media outlets such as *The Wall Street Journal*, *The New York Times*, and *USA Today*. Tom is the former chairman of Covenant House International, the largest privately funded charity supporting homeless youth in the Americas. He currently serves on the Loyola Marymount University Board of Trustees and is active in numerous other business and community organizations, including serving as a member of the U.S. Chamber of Commerce Committee of 100.

Allyson McKinstry is a partner in Crowell & Moring's New York office and focuses her practice on complex commercial, consumer, and retail litigation, including class actions and multi-district litigation. Allyson regularly represents retailers in commercial and leasing disputes, and she has experience in all aspects of litigation from pre-litigation investigation and counseling to trial work and appellate practice. Allyson serves as national trial counsel to several large retailers and has experience litigating in state and federal courts across the country.

Charles Mileski, a partner at Davis+Gilbert LLP, specializes in building creative strategies to help tenants and landlords efficiently tackle the opportunities, risks and challenges that arise in commercial and retail leasing matters. Using a strikingly organized approach and sharp attentiveness to clients' needs, Charlie focuses on finalizing deals and protecting clients' interests. Working across a diverse group of landlords, institutional and retail tenants, third-party architects, engineers, and project managers spanning industries, Charlie's highly responsive process and deep knowledge of industry trends as well as technical intricacies coalesce into productive negotiations aimed at achieving mutually beneficial outcomes with opposing counsel while also helping clients stay focused on priority contract provisions. Charlie handles construction projects from 1,000 to over 500,000 rentable square feet in size and gained experience in mortgage financing and joint ventures early in his career.

Rick Mitchell is a partner in the Atlanta office of Arnall Golden Gregory. He's a member of AGG's Litigation & Dispute Resolution and Employment practices and a member of the Retail industry team. He defends regional and national companies in all industries, including retail, healthcare, life sciences, medical device, commercial lending, construction, energy, and real estate. His clients include national Fortune 100 and 500 companies as well as local and regional mid-sized businesses. Rick has substantial first-chair jury and bench trial experience, successfully handling cases in both state and federal courts. Rick received his undergraduate and law degrees from the University of Virginia.

Marcus Mollison is a partner in the Minneapolis office of Dorsey & Whitney LLP and serves both as co-chair of Dorsey's Real Estate and Land Use Practice Group and co-chair of the firm's Development and Infrastructure Industry Group. In outside counsel and in-house capacities, he has extensive experience with all aspects and types of real estate transactions, including development, acquisitions/dispositions, leasing, joint ventures, financing, governmental assistance and entitlements, and construction contracts. Among other distinctions, Marcus is a fellow both in the



American College of Real Estate Lawyers (ACREL) and in the Construction Lawyers Society of America (CLSA), and he is rated in Chambers USA. Marcus is a frequent speaker at various legal and industry events and conferences and has served as an adjunct law professor at Mitchell Hamline School of Law in St. Paul, Minnesota. Marcus has been a member of ICSC since 2004.

Andrew Moody is General Counsel for Chestnut Land Company in Youngstown, Ohio. Founded in 1992, Chestnut was one of the first franchisees of Auntie Anne's Pretzels and today is one of the largest, with more than 100 stores in 14 states.

Andrew oversees all of the company's legal affairs, including lease negotiation, franchise agreements, and new store acquisitions. Andrew also serves as General Counsel for Chestnut's sister company, Rise Pies, a corporate-owned fast-casual pizza concept. Prior to joining Chestnut Land Company, Andrew practiced with the firm of Porter, Wight, Morris & Arthur in Columbus, Ohio.

Marie A. Moore is a partner in the New Orleans firm, Sher Garner Cahill Richter Klein & Hilbert, L.L.C., where she practices real estate and transactional law. She received her B.A. and J.D. degrees from the University of Alabama, where she was Order of the Coif and associate editor of the *Alabama Law Review*. She is the Chair Elect for the American Bar Association's RPTE Section and a Fellow in the American College of Real Estate Lawyers (ACREL). She is a past chair of the Urban Land Institute, Louisiana District Council, and a frequent speaker at the ICSC Law Conference. She is the co-founder and first President of New Orleans CREW. She is a member of the Louisiana and Alabama Bars. Ms. Moore speaks and publishes frequently on lease and insurance law.

Scott A. Morehouse is a partner in the Real Estate, Energy, Land Use & Environmental Practice Group at Sheppard Mullin. Scott counsels private equity funds, REITs (including SREITs), and other institutional clients in the acquisition, disposition, development, and financing of real property throughout the United States. A significant portion of Scott's investments are structured as joint ventures. His joint venture transactions include single asset, portfolio, and programmatic ventures for investors and sponsors, as well as complex development projects. Scott assists clients with structuring transactions of all commercial property types, with recent focus on office, multifamily, life science, medical office, and master planned communities. He handles complex multi-state transactions, including portfolio acquisitions, dispositions and financings. Additionally, he represents clients in resolving troubled real estate loans and equity investments, and with the purchase and sale of distressed and non-performing loans.

Lennie Morgan is Chief Analyst with The Corporate Protection Group, LLC, and is a licensed insurance counselor in Michigan and has reciprocal arrangements in 36 states, and a licensed insurance agent in Michigan with non-resident agent status in 12 states (including Texas and Florida). He specialized in coverage analytics, balance sheet protection and optimal coverage design. With over 30 years in the insurance industry working in brokerages, as well as with carriers, Lennie has honed his expertise to develop innovative pro-active approaches to designing and implementing risk management programs for his clients. Lennie helps his clients reduce administrative burdens and costs and transforms the way his clients view their total cost of risk. Using his diverse experience, Lennie is able to review Liability Insurance, Wrap-Ups, Sub-Contractor Default Insurance, Environmental, Professional Liability and broker fees to ensure they meet both the client's current activities, as well as their long-term objectives.

Charlotte (Charli) Morris has been assisting lawyers for more than 30 years in a wide variety of case types, with experience in civil and criminal litigation. Her expertise includes: the design and analysis of focus group research, case theme development, opening statement/closing argument construction, the development of Supplemental Juror Questionnaires (SJQs) and strategic voir dire questions, as well as witness evaluation and preparation. She serves on the faculty of trial advocacy colleges and has been a featured guest speaker at Inns of Court, bar association conferences, continuing education programs, and other litigation practice seminars. She has been an active member of



the American Society of Trial Consultants since 1993. Her first book on trial advocacy – *The Persuasive Edge* co-authored with Richard J. Crawford, Ph.D. – was published in October of 2005.

Charli holds an inter-disciplinary graduate degree that combines Psychology, Communication, and Political Science from the University of Kansas.

Stacy Moskowitz is a Senior Counsel at Hartman Simons & Wood LLP (HSW). She is a commercial real estate lawyer representing both local and national firms and retailers. Prior to HSW, Stacy was a Senior Attorney at Douglas Emmett (DE) where her main focus was commercial leasing transactions. Before DE, she was a Senior Director/Senior Leasing Counsel for Unibail-Rodamco-Westfield (URW). While at URW, Stacy worked on retail and restaurant leases, emphasizing in developments, and traveled nationally to conduct training sessions. Prior to URW, Stacy was with Warner Bros. Studio Stores in the Business and Legal Affairs Department. She earned a B.A. from the University of Southern California and her J.D. from California Southern School of Law. Stacy is admitted to the State Bar of California, the United States Court of Appeals for the Ninth Circuit, and the United States District Court for the Central District of California.

Mhare Mouradian is a member of Husch Blackwell's Real Estate Development and Construction industry group and is an Equity Partner based in Los Angeles. He focuses much of his practice on complex, high-stakes commercial litigation and business disputes, particularly breach of contract allegations, as well as matters involving real estate; corporate ownership; breach of fiduciary duty; unfair business practices; unfair competition; and threats to trademarks, trade secrets or other intellectual property. Mhare litigates cases in jurisdictions across the country, often working on behalf of massive organizations with national dockets. His practice is national in scope and includes representation of litigants on both sides of the aisle as plaintiffs and defendants. While Mhare represents clients in a wide variety of industries, he works most frequently with those in manufacturing, technology, financial services, and real estate.

Carla M. Moynihan is a partner and chair of the Real Estate Department at Sherin and Lodgen, a Boston-based law firm with a nationally recognized reach. With over twenty-five years of transactional experience, her clients include retailers, developers, tenants, owners, landlords, and lenders. She represents these clients in the acquisition, development, structuring, and financing of single-asset and portfolio transactions throughout the U.S. Her experience includes representing a multinational retail company in the sale of surplus real estate throughout the East Coast, including negotiation of purchase and sale agreements, restrictive use covenants, and leases for shopping centers. In addition to her transactional practice, Carla guides clients throughout the permitting and public land approval process at federal, state, and local levels. Carla has been recognized by *Chambers USA*, *Best Lawyers in America*, and *Super Lawyers* and named a "Top Women of Law" and "Go to Real Estate Lawyer" by *Massachusetts Lawyers Weekly*.

Nancy S. Nardella has extensive experience in representing both landlords and tenants in a variety of leasing transactions, including assignments and subleases in connection with the sale and acquisition of retail stores, early termination agreements, amendments, subordination and nondisturbance agreements, estoppel certificates, lease guarantees, and consents in every major U.S. market. Nancy has counseled clients on development and redevelopment issues and lease operational issues such as lease administration, dispute resolution, improvement allowance claims, construction work letters, and letters of intent. Nancy also advises clients in connection with cross-border lease transactions.

Arthur Nguyen is currently Associate General Counsel for The Orden Company, LLC, a privately held real estate developer and management company. In his position, he provides both business and legal advice, support, and solutions to senior leadership, leasing, property management, finance, development, and other company departments in such areas as contract drafting and negotiation, compliance review and enforcement, litigation and dispute resolution, and risk assessment and mitigation. Arthur has broad and extensive experience in real estate development, mixed use properties, and commercial, ground, office and retail leases. Prior to joining Orden, Arthur was in-house



counsel for REITs such as Unibail-Rodamco- Westfield as well as for regional landlords and tenants. He is a member of the California, Maryland and Virginia bars.

Tina Q. Nguyen is a litigation partner at Baker Botts L.L.P. in Houston, Texas, where she handles high-stakes, complex commercial matters. She has extensive experience representing real-estate developers, landlords, tenants, and landowners in contract and tort disputes. She also represents clients in business litigation involving contract claims, fiduciary duties, and fraud and business torts. A native Houstonian, Ms. Nguyen is actively involved in the community. Ms. Nguyen is the President-Elect of the Federal Bar Association of the S.D. of Texas and serves on the Executive Committee for the Institute for Energy Law. Ms. Nguyen graduated Order of the Coif at Michigan Law School and clerked with the U.S. District Court for the N.D. of Texas.

Kelly Noll is a partner in the real estate practice group at Benesch, Friedlander, Coplan & Aronoff in Cleveland, Ohio. Kelly regularly represents REITs, institutional investors, private equity, developers and owners of commercial real estate on a wide range of complex real estate transactions, including the acquisition and disposition of shopping centers, industrial and other commercial properties, leasing, development, financing, debt restructuring and parcelization of retail and mixed-use projects and preparing the accompanying declarations of covenants, easements and restrictions. Kelly has been recognized as an Up and Coming Lawyer by Chambers USA, Best Lawyers in America, and Ohio Super Lawyers. Kelly received her B.A. from the University of Florida and her J.D. from Boston College Law School.

Jacinto A. Núñez is a partner in the Akron office of Vorys, Sater, Seymour and Pease LLP and a member of the finance, energy and real estate group. He advises clients on many aspects of commercial real estate transactions, including acquiring and selling real estate; ground, retail, industrial and office leasing; development; financing; oil and gas leasing and title; and other real estate matters. In addition to his general real estate practice, Jacinto is actively involved in the firm's economic development incentives practice, representing developers, operating businesses and political subdivisions in economic development matters. He has a wealth of experience assisting businesses in securing local and state economic development incentives to support expansion and new construction projects. Jacinto is a member of the Ohio State Bar Association and serves as a vice-chair of the Ohio State Bar Association Real Property Section Council.

James C. O'Brien is a partner at Seyfarth Shaw LLP and is the co-chair of Seyfarth's national leasing group. James also leads the firm's Washington, DC real estate practice. He is a member of the bar in the District of Columbia, New York, and California and has lived and worked in New York, London and San Francisco in addition to DC. James maintains a national real estate practice, representing the owners and operators of real estate in the acquisition, disposition, leasing and financing of real property. He is the host of Seyfarth's Property Line podcast and has presented on the basics of the SNDA for both Strafford and Lorman. James is a graduate of the University of Notre Dame (B.A.) and New York University School of Law (J.D.) and is a member of the Urban Land Institute.

Kris Ormseth is a corporate attorney whose practice focuses on joint ventures for real estate developments and other projects, private equity financings, mergers and acquisitions, and general business advice. Clients appreciate his practical nature, creative problem-solving, years of experience and calmness under pressure. Kris has received numerous awards and rankings as a Corporate and M&A attorney— including 19 consecutive years in Best Lawyers® and its 2024 Corporate Law and Mergers and Acquisitions Law "Lawyer of the Year" in Boise. Kris listens well and has an intuitive understanding of what business clients want. With strong interpersonal skills, he quickly builds rapport and respect on both sides of the negotiating table. Kris is skilled at focusing on what matters to his clients, cutting through distractions, and navigating to success. His clients span a range of industries, including real estate development, agribusiness, technology, financial services, energy, health care, and manufacturing.



Juliana Junqueira Panetta, General Counsel of Mall of America, oversees the company's legal matters, including retail leases, commercial contracts, premises liability and commercial litigation, technology agreements, and the Mall's security policies and procedures. Ms. Panetta's strategic and innovative approach in addressing complex legal and operational challenges reduces risk and reinforces Mall of America's prominence in the retail-entertainment sector. Prior to her current role, she handled commercial real estate transactions and corporate law matters at Sapientia Law Group PLLC and Briggs & Morgan P.A. (now Taft Stettinius & Hollister LLP).

George N. Papageorge is a Global Real Estate executive with a highly successful track record of driving growth in public companies, private equity and creative agencies. An attorney by trade, he has used this background to manage large leasing, design, and legal teams over his 25+ year career. His client work has included luxury hotel operators The Fairmont and Four Seasons. He has held senior roles at Westfield Corporation US and the Queensland Investment Corporation-Australia, QIC, during his career. He currently works with L Catterton, the largest consumer private equity company in the world, a joint venture with LVMH and Group Arnault. As the EVP of L Catterton Real Estate, he oversees the leasing of and curation of their new mixed-use redevelopment in Los Angeles, the South Bay Social District.

Louis Papera is a partner with the law firm Ruda Hirschfeld Papera & Hoffman LLP. Mr. Papera's practice focuses on commercial leasing, construction and development of commercial properties, property sales and purchases, and other commercial real estate transactions. Mr. Papera regularly represents owners, asset managers, developers, property managers, and brokers in developing, acquiring, leasing, operating, and selling retail centers, office buildings and parks, industrial buildings, and mixed-used projects, including the drafting and negotiation of purchase and sale agreements, ground leases, space leases, and other transaction documentation, as well as in solving issues and resolving disputes that arise in connection with the ownership of such assets. Mr. Papera received a J.D. degree from the Emory University School of Law and a B.A. in Communications, Law, Economics, and Government from the American University. Mr. Papera is admitted to practice in Georgia and is a member of the International Council of Shopping Centers.

Tandy C. Patrick is a partner with Dentons Bingham Greenebaum LLP in the Firm's Louisville and Lexington KY offices; she serves as Co-Chair of the Dentons US National Real Estate Practice Group. Her practice focuses on leasing, acquisition/disposition, development, financing and structuring of commercial real estate transactions, including retail, office, warehouse and multi-family projects, with an emphasis on shopping center and mixed-use developments, production homebuilders and national restaurant franchisees. She is an active member of the International Council of Shopping Centers and the American College of Real Estate Lawyers, and is currently the Co-Chair of the ACREL Leasing Committee. She has been listed in *Best Lawyers in America*® [Real Estate] each year since 2006. Tandy also serves on the ICSC's Legal Advisory Council.

Adriana M. Peters is a member of CSG Law's Real Estate Group. Adriana has more than 25 years of in-house and private experience in commercial real estate, having handled all aspects of real estate development, with a focus on commercial leasing.

She represents local, regional and national landlords and tenants on commercial leasing spanning all asset types. Adriana came to CSG Law to head its commercial leasing group after two decades as General Counsel to Lightstone, one of the largest, privately-held real estate development companies in the country. During her career, Adriana has been integrally involved in both the legal and business aspects of commercial leasing and asset management, from small neighborhood centers to enclosed malls and large outlet centers and portfolios. Adriana has been a speaker and panelist on topics such as the current business environment for shopping centers, redevelopment of retail commercial assets, and retail cannabis leasing.



Elizabeth Phan is Senior Counsel in the Global Legal Department of Gap Inc.. In her role as head of Leasing in the Real Estate Law Department, Elizabeth has oversight of the transactional and litigation matters relating to the company's American and Canadian real estate portfolio of specialty and outlet retail stores across its four brands: Athleta, Banana Republic, Gap, and Old Navy. She also serves as lead Real Estate counsel to the Banana Republic and Athleta brands. Elizabeth earned her J.D. graduate degree from Golden Gate University and her B.A. undergraduate degree from the University of California, Santa Cruz.

Wes Pickard concentrates his practice on commercial real estate law, with an emphasis on developer, owner, and borrower representation. His client-centered approach to transactional work means he responds quickly and efficiently to issues using his knowledge of the commercial real estate industry to enhance his advice to clients. Having spent much of his career at Parker Hudson directly advising clients on sophisticated and complicated legal issues, Wes is able to accommodate his clients in a cost-conscious environment without sacrificing experience or a thorough approach to solving problems. Wes has handled numerous commercial real estate transactions, including construction and permanent financing, acquisitions and dispositions, mezzanine financing, and equity investment. Additionally, his practice includes the representation of local and national landlords and tenants in a variety of leasing transactions in the retail, office, industrial, and healthcare space.

Karen R. Pifer is a Partner in Honigman's Real Estate Department and is located in the firm's Bloomfield Hills, Michigan office. Ms. Pifer advises and represents clients in various types of real estate transactions, including the acquisition, sale, development, financing and leasing of shopping centers, office buildings, hotels and other real estate projects. She has significant leasing experience representing landlords in connection with retail and office leases. Ms. Pifer also represents borrowers and lenders in mortgage loan transactions and advises and represents clients in workouts, foreclosures and restructuring of debt transactions. Admitted to practice in the state of Michigan, Ms. Pifer received a J.D. from the University of Michigan Law School and a B.A. from Albion College and was named in *The Best Lawyers in America* for 2010-2023 and in *DBusiness* for 2013-2015, 2017 and 2018.

Wendy Proctor divides her practice between leasing agreements for industrial, healthcare, retail and office buildings, and the sale and acquisition of real property. Her experience also extends to other lease-related documents, including estoppels; subordination, non-disturbance and attornment (SNDA) agreements; defaults; prohibited use violations; enforcement of lease provisions; and navigating reciprocal easement and operating agreements and third-party consents for redevelopment projects, as well as title matters. After decades in the field, Wendy has a deep understanding of construction, leasing and development issues, as well as the third-party agreements that may restrict property transactions. She loves this creative problem-solving aspect of her work and is passionate about helping clients figure out how to achieve their real estate business goals. Prior to joining Husch Blackwell, Wendy was in-house real estate counsel for both national retail companies and developers, including one of the nation's largest mall REITs.

Nicole C. Randazzo is a senior attorney with Panda Restaurant Group. Nicole is admitted to practice law in Florida, New Jersey, Minnesota and North Dakota, and her current practice primarily focuses on leasing in shopping centers, airports, military bases, hotels, casinos and other non-traditional spaces, as well as acquisitions of outparcels for new restaurants. Nicole has also served as in-house counsel for Chico's FAS, Luxottica Retail, BayCare Health System, Church's Chicken and Healthcare Realty where she handled acquisitions, dispositions, financing, and leasing matters as well as related litigation/dispute resolution. Nicole is a graduate of the University of South Florida and Ave Maria School of Law and serves as an alumni mentor at both schools. She is also a member of the ICSC Legal Forum where she assists with webinar planning.

Jennifer Raviele has helped clients around the country confidently navigate their rights in bankruptcy proceedings and restructurings in the U.S. and abroad for 15 years. Jennifer has extensive experience representing the owners and managers of shopping centers throughout the country and has been involved in hundreds of retail, restaurant, fitness center, and grocery store bankruptcy cases. In each situation, she works with a client to identify its specific goals and



objectives, then determines the strengths and weaknesses of its position and designs an action plan to pursue maximum recovery and control. Since the enactment of Subchapter V of Chapter 11 in 2020, Jennifer has also helped clients control their interests in these bankruptcy cases designed for small business debtors. She advises clients how Subchapter V cases differ from traditional Chapter 11 cases and how to protect themselves and is regularly sought after for her knowledge in this space.

Louis Raymond has served as divisional general counsel for the Irvine Company for the past 17 years, managing the day-to-day leasing, development, operations, litigation, environmental and compliance legal work for the Office and Retail divisions—a 60 million square foot portfolio. The Irvine Company is an Orange County, California, based owner/developer/operator of large, commercial and residential master planned communities. Louis was previously Executive Counsel with The Walt Disney Company and has 12 years of private law firm experience.

Louis received his law degree from the University of Southern California, and his Bachelor of Arts degree from U.C.L.A., in economics. Louis has been a member of ICSC since 1998 and has been a frequent speaker at the annual Law Conference.

Nancy Schirmer Rendos is Senior Vice President/Senior Development & Leasing Counsel for MACERICH. She practices in shopping center development and redevelopment and retail leasing, provides counsel to the management, development, operations and leasing departments, and participates in company task forces for new initiatives. Prior to joining MACERICH, Nancy was President of Rendos Law Office, Excelsior, MN, and in house counsel with General Growth Management, Inc. (n/k/a Brookfield Properties, Inc.). Ms. Rendos graduated from the University of Iowa, with a B.A., *high academic distinction*, Economics and German, was admitted to Phi Beta Kappa and Phi Eta Sigma, and received a J.D., *with honors*, from George Washington University – National Law Center, Washington, D.C. where she was a Student Bar Association Representative. She is admitted to practice law in Minnesota and Colorado and is a member of the Colorado and Broomfield County and Minnesota and Hennepin County Bar Associations, and the ICSC.

Bruce Ritter has practiced commercial real estate since 1987, advising clients on leasing, acquisition, development, and loan transactions throughout New York, New Jersey, and nationally. His clients include commercial landlords and tenants nationwide in retail leases, office leases, “big box,” industrial, and warehouse leases. In addition, he has led brownfield developments, retail developments, and build-to-suit projects. Prior to private practice, Bruce worked as an in-house counsel with two national retailers and a national quick service restaurant company in addition to private law firm experience in Manhattan. Bruce has also presented previously at the ICSC Law Conference including a seminar on the following topics, “Commonly Misunderstood Leasing Concepts: The Rodney Dangerfield of Lease Clauses That Do Deserve Your Respect” (October 2023), and “Impacts of Innovations on Contemporary Grocery Store Leasing and Development” (November 2021).

Melissa Rivers is a Director in the Boston office of Goulston & Storrs PC and a Co-Chair of the Retail Industry Practice. Melissa’s practice focuses on commercial real estate transactions, with a primary focus on retail shopping center development and retail leasing. Melissa has worked as part of the legal teams at a national retailer, a major national REIT and a successful private real estate development company. In these roles, Melissa has been involved in many complex projects including multi-property acquisitions and dispositions, development and leasing of mixed-use projects and ground leasing and financing of shopping centers anchored by supermarkets and home improvement stores.

Cindy Birnbaum Ronson is Vice President, Senior Real Estate Counsel at Shake Shack, an international fast casual restaurant known for its burgers, fries and shakes. Cindy is responsible for overseeing all legal matters that affect Shake Shack’s real estate interests in the U.S. For nearly nine years, Cindy has spearheaded the legal negotiations of all real estate related agreements essential for the company’s nationwide expansion. For fifteen years prior to joining Shake Shack, Cindy was the Vice President & General Counsel of A&E Stores, Inc., a regional chain operator selling



apparel and home goods. Cindy's experience also includes working as a real estate associate for NYC law firms, representing developers and tenants, and clerking for Judge Gibson at the US Claims Court. Cindy is a graduate of the Washington College of Law at The American University and has a B.S. in Business Administration from SUNY at Albany.

Jessica R. Rose is a partner in Reed Smith's Real Estate group. Her practice is built around various commercial transactions, including property acquisitions and dispositions, leasing, and loans secured by commercial real estate. Jessica's experience includes assisting Real Estate Investment Trusts (REITs), developers and development companies, and utility and energy clients with real estate transactions from acquisitions to leasing and operating properties as well as selling properties.

Jessica has a particular expertise in representing clients with respect to retail and entertainment uses and negotiating or amending restrictive covenants for today's modern retail and shopping mall climate. Jessica also has significant experience representing client's real estate interests in stock purchase and asset purchase deals.

Jared H. Rothman is a partner at The Rothman Law Firm and counsel at Flatement Rothman & Joyce in New York City. His practice is focused almost exclusively on drafting and negotiating leases and related agreements for retail, experiential, fitness, office, industrial, food and beverage, and other commercial uses of properties located in NYC and throughout the United States, from both the landlord and tenant standpoints. Jared's clients include nationally recognized retailers, publicly traded REITs, real estate brokerages, and other businesses with real estate interests who seek his advice on and skills to address both the legal implications and practical business considerations that underlie lease negotiations today.

David A. Rubenstein is a seasoned real estate transactional attorney and is co- chairman of the Restaurant and Hospitality Group at Cole Schotz. He has a national practice and possesses a unique understanding of the core business needs of his clients. David consistently receives high praise from both his clients and opposing counsel for his breadth of knowledge and ability to navigate complex negotiations. His client base includes developers, landlords, tenants, entrepreneurs, investors, and other parties, whom he represents in a variety of real estate related matters including shopping center, office and residential development, sales, acquisitions and leasing, including underlying corporate work pertaining to partnerships and joint ventures. He also has extensive experience in the real estate matters of restaurants, bars and nightclubs, including signature restaurants of several of the top chefs in the world. He is a frequent continuing legal education presenter on a variety of real estate topics.

Michael H. Rubin, one of the leaders of the multi-state law firm of McGlinchey Stafford PLLC, with offices from the West Coast to the Gulf Coast to the East Coast, heads his firm's appellate practice and has taught and written extensively about real estate and finance. His legal publications have been cited as authoritative by state and federal courts. He has presented over 500 major papers in the U.S., Canada, and England on a variety of topics and is a past-President of the American College of Real Estate Lawyers, the Louisiana State Bar Association, and the Bar Association of the Fifth Federal Circuit. He is a Life Member of the American Law Institute and a Commissioner on the Uniform Law Commission. Additionally, he and his wife are the authors of legal thrillers that have garnered national awards and have been published internationally.

Kelly Ryan is a VP with M TO-Pros Development in New York. With over 20 years of experience in project and program management, design, and construction, Kelly excels in the commercial, retail, media, and industrial real estate sectors. She successfully builds and guides teams in executing projects from inception to full operational capability. Kelly's goal-driven approach has consistently resulted in successful projects across the US. She assembles teams, comprising architects, engineers, contractors, and specialists, to plan, develop, and execute projects that meet clients' objectives, boasting an impressive track record of on-time, and on budget delivery. Kelly's ability to foster and expand client relationships is instrumental in her oversight of over \$1B of retail, industrial, and commercial spaces, many for



repeat clients. Kelly's experience in performing pre-lease due diligence services has saved clients money in construction and operations and ensures that the properties leased suit their business and operational needs.

Alan Sable is a Partner in the Real Estate & Lending practice group at Meyer, Unkovic & Scott LLP in Pittsburgh, Pennsylvania. Mr. Sable is a graduate of Colgate University and Penn State Dickinson Law. He is a member of the Pennsylvania bar and has over 32 years of experience offering legal advice in all areas of commercial real estate law, including purchases and sales of office, retail, multifamily and affordable housing properties, office and retail leasing transactions, and real estate development transactions. Mr. Sable's experience also includes zoning, land use and permitting matters, and acting as counsel to receivers in retail and other commercial real estate receivership matters. In addition, Mr. Sable has served as an expert witness on real estate title issues in federal and state court litigation, and is a licensed title insurance agent.

Alexander ("Al") Sand is a founding member of the Chamber's ranked Cybersecurity and Privacy practice group, comprised of 160 professionals across 35 countries, at the international law firm of Eversheds Sutherland. He provides practical and actionable advice on complex and evolving privacy and cybersecurity regulations, including CCPA/CPRA, GLBA, CDPA, CPA, FCRA, NY DFS cybersecurity regulations, NY SHIELD Act, MA data security regulations and state data broker requirements. Al also counsels clients responding to data breaches and related regulatory investigations; developing global cybersecurity and privacy programs; negotiating privacy and cybersecurity issues in technology transactions; and on cybersecurity and privacy risks in mergers and acquisitions. In addition, Al advises clients on emerging risks and regulatory considerations around Artificial Intelligence. Prior to joining Eversheds Sutherland, Al helped lead cybersecurity and virtual currency initiatives while working at the New York State Department of Financial Services, including the development and drafting of the department's cybersecurity regulations.

Tara A. Scanlon is an attorney in the Washington, D.C., office of Holland & Knight, where she is practice group leader of the real estate transactional attorneys in Washington, D.C., Northern Virginia and Philadelphia. Ms. Scanlon concentrates her practice on commercial real estate transactions, which include development matters, sales and acquisitions, and joint venture agreements, as well as retail and office leasing. She has extensive experience in retail real estate transactions representing both institutional and entrepreneurial owners of regional malls, shopping centers and high-end street retail projects. In addition, Ms. Scanlon's experience includes commercial finance involving construction and permanent real estate loans and mezzanine financing, as well as representing both developers and equity investors in connection with preferred and standard equity investments in real estate projects and ground leases with private owners and governmental authorities as part of large mixed-use development projects.

Jesse Schneider helps high-end retail tenants and major New York City commercial landlords find fair, business-minded solutions to complex real estate leasing disputes. Whether he is helping a landlord secure legal possession of premises through nonpayment and/or holdover proceedings, or protecting a tenant from an unfair lease termination, his goal is to secure long-term financial benefits for his clients. Jesse looks for a business solution to every case he handles. Litigation is the last resort rather than standard operating procedure. When he gets involved early in operating expense escalations, lease interpretation issues, or subletting and assignment rights disputes, he recommends reasonable compromises that his clients appreciate for years to come. As the COVID-19 pandemic dramatically impacts his retail tenant clients, Jesse has litigated novel and precedent-setting retail lease issues, including unfair lease terminations and frustration of purpose and impossibility claims.

Katy Sermas is a Shareholder with Wilson, Cribbs & Goren, PC, a commercial real estate law firm located in Houston, Texas. She has been an attorney with Wilson, Cribbs & Goren since 2014. Although her practice encompasses all aspects of commercial real estate transactions, Katy has built a reputation for being especially adept in the areas of retail leasing, acquisitions and dispositions. Katy received her BA from the University of Texas in 2011, Phi Beta Kappa, and obtained her JD in 2014 from the University of Houston Law Center. She is a member of the Houston Bar Association's Real Estate Section. Since 2019, she has been Board Certified in Commercial Real Estate Law by the



Texas Board of Legal Specialization. Katy has been named a Rising Star by Texas Monthly for the past two years and most recently a Top Women Attorney by Texas Monthly.

Kevin Shepherd is a partner in the Real Estate Practice Group and Chair of the Finance Committee and Managing Director–Finance at Venable LLP in Baltimore, Maryland. Kevin is one of the country’s leading authorities on anti-money laundering and counter-terrorist financing issues as they affect the U.S. legal profession, and he has written extensively on these issues and has testified before the U.S. Senate on proposed beneficial ownership legislation. He is a former chair of the ABA Task Force on Gatekeeper Regulation and the Profession. Kevin is currently serving a 3 year term as the ABA’s representative to U.S. Treasury and the Paris-based Financial Action Task Force. Kevin is the immediate past ABA Treasurer (2020-2023). Kevin is a former chair of the ABA Section of Real Property, Trust and Estate Law and a past president of the American College of Real Estate Lawyers.

Brad Siegal is a Shareholder in Buchalter’s Orange County office and a member of the Real Estate practice group. Brad has broad real estate experience in acquisition, development, financing, and leasing, representing buyers, sellers, developers, investors, landlords, and tenants in all types of commercial real estate matters, with particular emphasis on multifamily, retail, office, mixed-use, industrial, hospitality and ground up development throughout the Southeastern United States. His previous experience has involved representing a large, mixed-use real estate investment trust in all aspects, including acquisition, disposition, partnerships and joint ventures, leasing, financing, and general corporate matters. Brad has also focused on economic incentives, multi-property and portfolio transactions, and ground-up development opportunities. Brad earned his J.D. from Vanderbilt University Law School, and graduated magna cum laude from the University of Alabama. He is a Fellow in the American College of Real Estate Lawyers.

Jason “J” Sieminski, is Spruce Law’s founder and leader of its innovative Corporate Real Estate Strategies Practice (“CRES”), which represents numerous multi-billion-dollar public, private and growth-stage companies with their national leasing initiatives. Uniquely, CRES partners with high-growth retail, office, and industrial clients to streamline their leasing, acquisition, and legal operations processes to drive efficiency, uniformity, and cost-reduction. J also represents numerous developers, landowners, and institutional clients with respect to the development and financing of residential, retail, institutional, commercial, industrial, and recreational projects. Most recently, he quarterbacked all legal work and fundraising efforts for one of the single largest residential/mixed-use subdivision and land development projects in the Philadelphia region. J is a proud graduate of Penn State University’s Schreyer Honor’s College and the Georgetown University Law Center.

Ellen Sinreich is the Founder and Managing Principal of The Sinreich Group, a real estate law firm based in New York City. Ms. Sinreich represents landlords and tenants in connection with retail, office and industrial leases throughout the U.S., including Fortune 500 companies, REITs, government agencies and entrepreneurs. Ms. Sinreich graduated from Columbia Law School, is a LEED Accredited Professional, Founder and Chair of ICSC’s Legal Forum, serves on ICSC’s Legal Advisory Council and Environmental Committee and is the former ICSC NY/No NJ State Director. She began her career at Paul, Weiss, Rifkind, Wharton & Garrison and was the General Counsel of DLC Management Corp. Ellen has been honored as a Pioneering Woman in Real Estate and is a frequent speaker on real estate, legal and entrepreneurial topics.

David Skrilow is a principal in the Law Offices of David Skrilow, a small boutique law firm located in New York City, specializing in commercial real estate, including acquisitions, developments, and leasing. The focus of the firm has evolved as the shopping center industry as evolved. Regional mall development and leasing has given way to grocery-anchored, power centers, ground-up and multi-use development projects. The firm has handled a number of development and redevelopment projects throughout the United States on behalf of public and private REITs. David has been past speaker at various ICSC conferences, and has published numerous articles in real estate treatises. Received B.A., *magna cum laude*, from the State University of New York at Albany, and J.D., *cum laude*, from the State University of New York at Buffalo Law School.



Tom Smallwood is a partner in the St. Louis office of Stinson LLP. His practice is primarily focused on real estate development, commercial leasing, redevelopment financing, real estate and asset-based lending, and joint ventures. He has an undergraduate degree from the University of Missouri and a JD from Washington University School of Law. Tom is licensed in Missouri and Illinois and handles real estate transactions all over the United States. He devotes a large portion of his practice to representation of a NYSE publicly-traded REIT, with a special focus on movie theaters, ski resorts, and entertainment and retail shopping centers, while also frequently representing national and regional restaurant and retail developers and tenants. Tom also regularly represents developers involved with TIF, community improvement and transportation development districts, and other public finance incentives in Missouri and Illinois.

Brian Smith is a Partner at the law firm of Stanley, Esrey & Buckley in Atlanta, Georgia. He has a national real estate practice and is particularly well-known for his landlord and tenant negotiations of high-end restaurant and entertainment deals.

He works with nationally-recognized chefs, restaurateurs, and their respective landlords from Letter of Intent to opening night. On a broader level, Brian also counsels retail, office and warehouse developers and owners, as well as tenants in real estate and complicated leasing transactions. Brian helps clients produce and negotiate leases for complex mixed-use projects where he serves as a critical counselor on behalf of both landlords and tenants. Brian is a frequent speaker at the ICSC Law Conference, the ICSC Southeast Conference, The State Bar of Georgia, The Atlanta Bar Association, The Atlanta Commercial Board of Realtors, and to various other real estate organizations throughout the country.

Stuart Sobel has been a shareholder in Siegfried Rivera since 1995. He is a Fellow of the American College of Construction Lawyers, and is certified by the Florida Supreme Court as a specialist in Construction Law. He is also on the American Arbitration Association Panel of Construction Arbitrators and is certified by the Florida Supreme Court as a Circuit Civil Mediator. Mr. Sobel is admitted to practice before the United States Supreme Court, the United States Circuit Courts of Appeal for the Third, Fifth and Eleventh Circuits, the United States Court of Federal Claims, numerous Federal District Courts, as well as the Florida and Georgia Bars.

Throughout his 45 years of practice, he has tried and arbitrated, as an advocate as well as neutral, scores of complex construction cases throughout the United States. He believes that trial is the ultimate tool of negotiation.

Carol E. Sorensen is Senior Real Estate Counsel for Hobby Lobby Stores, Inc. where she provides real estate legal services for the company, including drafting and negotiating commercial retail leases, real property purchase and sale agreements, and various other related transactional documents, as well as advising on construction matters and supervising real estate litigation matters. Prior to joining Hobby Lobby in 2013, she was an associate at Phillips Murrah P.C. in Oklahoma City specializing in real estate transactions and corporate law. Ms. Sorensen is a graduate of the University of Oklahoma (B.A. in Letters) and Oklahoma City University School of Law (J.D., *summa cum laude*).

Earl Spencer has over 20 years of experience in commercial real estate law advising clients on leasing, acquisition, development, disposition, and general real estate matters. Representative matters include major-tenant retail leasing, "ground up" development projects, shopping center acquisition, outparcel creation and development, along with office and industrial leasing. Earl is Associate General Counsel with NewQuest Properties. Prior to joining NewQuest, Earl spent 17 years at Weingarten Realty and worked at two Houston, Texas based law firms. Earl is a graduate of Vanderbilt Law School, where he was a member of the Vanderbilt Law Review.

GinaMarie K. Spencer is a partner at Mendelsohn Oseran & Spencer, PLC in Tucson, Arizona. She is an active member of the State Bars of Arizona and Michigan, and a certified real estate specialist by the Arizona Bar. She also is an inactive member of the State Bars of California, New Mexico and Utah. Ms. Spencer practices in all aspects of real estate transactions for private developers in the areas of retail, restaurant, office, industrial and residential. She is a graduate of the University of Southern California (B.S.), and University of Utah (J.D.), Order of the Coif. She is an



ACREL Fellow, Martindale-Hubbell AV Preeminent rated attorney, Board of Director of the Advanced Commercial Leasing Institute, and Board of Director of Intermountain Centers for Human Development. Past programs include: Subleases: Same as a Lease Only Different; and Let's Go to the Mall 2.0--Alternative Uses in Traditional Shopping Centers.

Carmen D. Spinoso, a creative entrepreneur and the founder of Spinoso Real Estate Group, is a visionary leader in the enclosed mall and large-scale retail industry. With more than 35 years of experience, Carmen has propelled the organization to be recognized as the nation's premier operator of shopping malls and large-scale retail-based properties. His innovative strategies and keen understanding of industry dynamics have contributed to his proven track record of success. He has led numerous large-scale mall redevelopment projects using innovative strategies with a keen understanding of how to identify opportunities, a meticulous approach to maximizing value, and a focus on strategic vision and execution. Carmen has reshaped and maximized many enclosed mall assets, master planned large-scale projects, obtained a multitude of municipal approvals, densified projects through the addition of residential, hospitality, office, and numerous other uses.

Spencer K. Stein practices commercial real estate law with an emphasis on office, warehouse and retail leasing. Spencer has represented major developers and Fortune 500 companies in office, warehouse and retail transactions throughout the country, including corporate headquarters leases, national data and telecommunication center leases, "big box" and "mall shop" leases, and urban flagship stores and landmark location leases. He has represented both the landlords and the tenants in these types of leasing transactions.

Kathryn Swimm has spent her 10-year career working as an in-house attorney. She currently serves as Director, Legal Counsel for Hugo Boss in the Americas where she works as a generalist with focuses on retail leasing, marketing, wholesale, litigation, privacy and ESG. She joined Hugo Boss in 2022 after previous stints at Hudson's Bay Company, Ralph Lauren, and Xerox. Kathryn obtained her B.A. from the University of Albany and her J.D. from St. John's University School of Law, and she holds an executive education certificate from the University of California, Berkeley - School of Law in ESG University: Sustainable Capitalism in Practice.

Tica M. Taylor serves as VP - Real Estate Counsel for Cinemark, Inc. in Plano, Texas. She concentrates on all aspects of acquisition, financing, leasing and disposition as well as ongoing operations matters within the US. Tica received her J.D. from Texas Tech Law School and a bachelor's degree from the Texas A&M University at College Station, TX. Prior to joining the Cinemark, Tica practiced real estate law as in house counsel for JCPenney, Inc. and Michaels Corporation, as well as special counsel with Sheppard Mullin assisting various national commercial clients.

E. Steven Thompson is a partner on the Arnall Golden Gregory Retail Real Estate Practice Team. Having a background with significant inside and outside counsel experience representing lenders, major corporations, and governmental entities in connection with real estate acquisitions and dispositions, commercial leasing and lending, Steve currently focuses his practice exclusively on retail transactional matters, including representing clients ranging from large national landlords and franchisors, to smaller family-owned tenants and franchisees. His practice currently includes the negotiation of leases on behalf of national tenants in several markets across the country, including Raising Cane's, Dutch Bros. Coffee, MOD Pizza, Amazing Lash, Elements Therapeutic Massage, Smashburger, and a substantial multi-state franchise operator of the Jersey Mike's Subs brand.

Bill Toliopoulos is a co-founding partner of Laurie & Brennan, LLP, a law firm focused in the area of construction law. Mr. Toliopoulos' practice includes the representation of owners, developers, contractors and subcontractors as well as landlords and tenants in negotiating construction contracts and commercial leases, counseling on dispute avoidance strategies and in litigation/dispute resolution proceedings relating to construction projects throughout the country. Mr.



Toliopoulos is involved in numerous legal and industry-specific organizations, presenting and speaking extensively at International Council of Shopping Centers ("ICSC"), Urban Land Institute ("ULI") the Construction Financial Management Association ("CFMA") and the American Bar Association's Forum on the Construction Industry. A lifelong Chicagoan, Mr. Toliopoulos received his B.A. from Loyola University Chicago and his J.D. from DePaul University College of Law.

Lica Tomizuka, a partner at Faegre Drinker, collaborates with clients to form strategies, find solutions and advance business goals in all aspects of commercial real estate and finance. Lica works with clients in commercial property acquisition, disposition, development and redevelopment transactions across the United States. Lica also represents lenders and borrowers in various commercial financing transactions, including the financing of new development and construction of projects. Lica is a Fellow of the American College of Real Estate Lawyers and is a frequent real estate CLE presenter. Lica serves on a number of non-profit boards including Minneapolis Downtown Council, YMCA of the North, and Twin Cities Diversity in Practice. Lica is a graduate of the University of Minnesota Law School (JD) and Cornell University (BA).

Barbara Trachtenberg is a trusted advisor to real estate investors, providing practical, business-oriented solutions in all aspects of real estate transactions. Barbara's clients include developers, institutional investors, REITs, pension funds and investment advisors who invest in diverse asset classes including office, multi-family properties, retail, industrial, self-storage and data centers, many of whom invest through joint venture transactions. Her experience includes representing buyers and sellers of office buildings, data centers, multifamily properties, mixed use projects, grocery-anchored retail, and life science assets; representing owners, developers and investors in joint venture acquisition, development and financing transactions; structuring transactions for long-term holds, including through ground lease and similar transactions; representing borrowers in loans for all asset types; and representing landlords in leasing transactions of all asset types. Barbara co-chairs the DLA Piper Global Real Estate Summit and DLA Piper Real Estate State of the Market Survey and manages the DLA Piper semi-annual Trends Reports.

Michael Udell co-founded Udell Wang LLP in 2015. Michael advises clients throughout the United States in the acquisition, development, leasing and management of retail, office, industrial and mixed-use projects. His clients include national and regional retailers, real estate investment trusts, fund managers, property management companies, developers, restaurants, technology companies, family offices and individuals. Prior to co-founding Udell Wang LLP, Michael was a Partner in the Real Estate / Finance practice group at McKenna Long & Aldridge LLP, serving as the Hiring Partner in the Los Angeles office, and on the Board of Directors of the McKenna Long & Aldridge Foundation. At McKenna, Michael represented one of the world's leading retailers in its U.S. rollout in negotiating purchases and leases on more than 400 sites throughout Arizona, California and Nevada.

Jennifer Understahl negotiates, strategizes, and collaborates with clients to close sophisticated commercial real estate transactions across the United States and internationally. She focuses on helping large corporations navigate their owned and leased real estate portfolios, commercial leasing (on both the landlord and tenant side), real estate finance, including new loans and workouts of existing loans; improved commercial property sales and acquisitions; and joint ventures. Jennifer is experienced in a wide range of asset types, and she works closely with her clients to help them strategize regarding complex deals as well as assists with day-to-day advice regarding their real estate and leasing issues. As the lead outside real estate counsel for several large, corporate clients, she guides them in their ever-evolving office, headquarters, and retail footprints. In addition, she has helped several emerging retail companies navigate their evolving real estate needs as they trend from e-commerce to brick-and-mortar sales.

David Vallas is a Shareholder of Polsinelli PC and is the former Vice Chair of Polsinelli's Commercial Litigation practice group and the former Chair of its Real Estate Litigation working group. He represents owners and managers of shopping centers across the country in virtually every aspect of their businesses, from interpreting and enforcing commercial leases to advising them on tenant bankruptcies and guiding them through the operational and



management issues that arise every day and impede their businesses. He also frequently counsels and protects real estate developers to help them complete their developments, and he often represents traditional and non-traditional lenders faced with troubled loans secured by real estate assets. David is a graduate of Williams College and the Indiana University Mauer School of Law.

Daniel Villalpando is a Partner in the Los Angeles office of Cox, Castle & Nicholson LLP. Dan's practice focuses on retail development and leasing. Developers and property owners look to Dan for his counsel on all aspects of shopping center development, including the acquisition and disposition of commercial real estate and the negotiation and drafting of development agreements, reciprocal easement agreements and leases with almost every national and regional retailer. Dan has been interviewed and quoted by the media on many issues related to the retail industry and has spoken at numerous seminars and conferences, including conferences sponsored by the International Conference of Shopping Centers (ICSC), the Continuing Education of the Bar (CEB) and the Los Angeles County Bar Association (LACBA). Dan received his B.A. from Amherst College and his J.D. from the University of California at Los Angeles.

Neva Wagner's practice focuses on real estate transactions affecting commercial property, including shopping centers and other retail, mixed use developments, senior and multifamily housing, hotels, and performance venues. They assist clients throughout the U.S. with deals involving leasing, acquisitions, dispositions, development, financing, and joint ventures, including complex, multistate and portfolio transactions. They also assist Perkins Coie's personal planning group with real estate matters affecting high net worth individuals. As part of their pro bono commitment, Neva represents asylum seekers with the National Immigrant Justice Center, and they assist incarcerated transgender people through the Transgender Law Center's programs that equip transgender inmates to advocate for themselves. Neva is also part of the executive committee for the University of Iowa College of Law's Alumni DEI Council.

Michele Walton serves as Senior Vice President, General Counsel, for The Taubman Realty Group LLC ("Taubman"). Taubman owns and manages 24 regional, superregional and outlet malls in the U.S. and Asia. Taubman's U.S. properties are among the most productive in the U.S. retail industry. She is also a member of the Company's Operating Committee. Michele started her career in Chicago at Skadden, Arps, Slate, Meagher & Flaum LLP and later joined Reed Smith LLP where she was a partner. She has a J.D. from DePaul University College of Law and an undergraduate degree in Political Science from Michigan State University.

Jessica C. White is a Partner at the law firm of K&L Gates LLP. She focuses her practice on the acquisition, sale, development, financing, and leasing of commercial real estate. Her practice is concentrated in the office, retail, and healthcare segments of commercial real estate, and her clients include real estate developers, retailers, franchisees, real estate investment trusts, health care providers, financial institutions and large corporations. To integrate a full range of services to her clients, Jessica works closely with colleagues in other practice areas, such as environmental, tax, construction, and economic incentives. Jessica graduated from the University of Arizona and Cornell Law School, and, prior to joining K&L Gates, held business roles as Director of Real Estate for Yum Brands, Inc., and as Director of Corporate Real Estate and Head of Sustainability for KeyBank. Jessica is licensed to practice law in Kentucky and Pennsylvania.

Matt Whitlow is the Vice President of Real Estate Law and Assistant Secretary of Macy's, Inc. Matt leads an in-house team of attorneys and paralegals who manage all the real estate legal affairs across Macy's three nameplates: Macy's, Bloomingdale's and Bluemercury. Matt has been with Macy's for 12 years, holding various positions within the law department in that time. Prior to joining Macy's, Matt was a corporate and real estate finance attorney at the law firm of Dinsmore & Shohl in Cincinnati. Matt lives in Cincinnati, Ohio with his wife Jenny and their three children Nora, Henry, and Tate.



Garry L. Witt is currently Senior Vice President/General Counsel-Retail for The Peterson Companies, headquartered in Fairfax, Virginia and which is a recognized leader in commercial real estate development for the Washington D.C. metro area, having developed numerous retail/mixed-use, self-storage, office, federal government, and residential projects over the past 50 years. In his position, Mr.

Witt coordinates the legal affairs of The Peterson Companies in connection with its retail, mixed-use and self-storage projects, including Downtown Silver Spring, Fairfax Corner, Virginia Gateway, RIO Washingtonian, and Peterson's most ambitious project to-date, National Harbor, located on the banks of the Potomac River. Previously, Mr. Witt was General Counsel to The Goodman Companies, located in West Palm Beach, Florida and served as Senior Development Counsel to Melvin Simon & Associates. Mr. Witt is a graduate of I.U. School of Law- Indianapolis and holds a B.A. in Economics from DePauw University.

Kevin A. Woolf's 20+ years in the industry leads clients to him for the transfer or lease of real property, technology, & services. As a transactional generalist, Kevin collaborates with clients to design, refine, & execute projects of all sizes - from large one-off deals to high-volume work streams. Using Lean Six Sigma, Kevin plots a course for the transaction that delivers the final product on-time & on-budget. His work with a well-known footwear brand on their high-volume stream of contracts earned both the client & Seyfarth the Association of Corporate Counsel's coveted Value Champion Award in 2013. Kevin also brings an element of design thinking to the deal - considering how he can best format & frame documents to achieve successful outcomes. Kevin chairs the Real Estate group for Seyfarth's Chicago office. In his spare time, Kevin chases after his four kids while dreaming of summers in Maine.

Michelle Yadegar is the Deputy General Counsel, Real Estate at Trader Joe's. Michelle has over 15 years of experience in Real Estate Law, including drafting and negotiating deals in national law firms and in house. Michelle received her undergraduate degree from UCLA and her J.D. from UCLA School of Law.

Kirby Yost is a shareholder and chair of Chambliss' real estate section. She counsels developers and businesses on a wide variety of matters, focusing her practice predominantly on real estate development, including acquisition and disposition, retail and office leasing, land use, zoning, and other property issues. Kirby has led clients through development deals, ranging from small purchases or sales to multimillion-dollar transactions. She represents both landlords and tenants in lease drafting and negotiations, but her clients are most commonly developers of retail, industrial, or mixed-use properties. She has also worked with a metropolitan airport for years on property and other business matters, which provides an interesting variety from typical retail developments.

Jonathan Zweig is an attorney at Cox, Castle & Nicholson, LLP in Los Angeles. He has a broad range of real estate experience and specializes in commercial development and leasing transactions, primarily representing developers and owners of retail, office, mixed-use, and industrial properties. Jonathan also represents owners of lifestyle and shopping centers in the negotiation of leases with major national tenants, regional tenants, and other specialty retail operators. He has lectured on various commercial leasing related topics and has served as the Co-Chair of the Commercial Leasing and Development Subsection of the Real Property Section of the Los Angeles County Bar Association. Jonathan has been selected a Southern California Super Lawyers Rising Star four times (2021-2024) and has twice been named to the Best Lawyers: Ones to Watch list (2023-2024).