

October 25 · Roundtable Discussions

8:15 – 9:15 am $\,\cdot\,$ Coquina Ballroom

#	Title	Leader	Company/Firm
1	Litigating Commercial Lease Terminations	Alexander Lycoyannis	Holland & Knight LLP
2	Practice Tips to Avoid Mechanics' Liens	Amanda Kraft	McNees Wallace & Nurick LLC
3	Hit the Gas: Important Lease Provisions for Retail Center Gas Stations	Andrew Hodgson	Husch Blackwell LLP
4	Don't Let Me Down: Negotiating Incentives for Timely Completion of Landlord's Work	Andrew Rapp	Fox Rothschild LLP
5	Transition From Firm to In-House Counsel	Bene Richardson	Realty Income Corporation
6	Hammering Out Improvements: Key Negotiated Construction Contract Provisions	Carla Moynihan	Sherin and Lodgen LLP
7	My Cousin Fin-y, or: You Were Serious About That?	Christopher Montalbano	Pilgrim Title Insurance Company
8	Landlord Levers When a Tenant Fails to Meet Development Milestones	Craig Jeffrey	Nixon Peabody LLP
9	What's Cooking Out Here? Restaurant Ground Leases on Outparcels	Cristina Bouton	Arnall Golden Gregory LLP
10	Subtle Ways Property Managers Are Increasing Landlord's Liability	David Ahn	CRE Companies
11	Prohibited Uses: When Oldies Are Not "Goodies"	David M. Meranus	PREP Property Group
12	Hostile Architecture	Dimitri Karles	Capital One
13	Pitfalls of Converting Office to Multifamily: What Are the Do's and Don'ts?	Doug Atkins	Newmark Title Services
14	Incentivized Projects: Landlord-Tenant Considerations When Negotiating Leases	Doug Stone	Lewis Rice LLC
15	Getting Tenants and Landlords Together on ESG Compliance Requirements	Jacob Bedingfield	Realty Income Corporation
16	Fun With Co-Tenancy Provisions: Discussing Ands and Ors – Landlords' Obligation to Report Infractions and Tenants' Various Remedies."	Jared Rothkopf	Polsinelli PC
17	Subleasing Pitfalls From Landlord, Tenant & Subtenant Perspectives	Jeffrey (Jeff) Angres	Transformco Properties
18	Breaking Up is Hard To Do: Parcelizing a Shopping Center	Jennifer Katzakis	Benesch, Friedlander, Coplan & Aronoff LLP
19	Fresh Air or Fresh Problems: Restaurant Leasing Issues at Lifestyle Centers	Jennifer Rogers	Goulston & Storrs PC
20	Loan Work Outs	Joel Krugel	Honigman LLP
21	The Rise of "Medtail": Medical Retail Uses in Shopping Centers	Johanna Jumper	Bradley Arant Boult Cummings LLP



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22	Retail's Green Lease Challenge: Tackling LL97 Compliance	John Rothman	Goulston & Storrs PC
23	Litigation 101: A Refresher of Litigation Topics for Success in Future Litigation	Jordyn Simon	Arnall Golden Gregory LLP
24	Legal Considerations Related to Biometrics/Facial Recognition in a Retail Environment	Juliana Panetta	Mall of America
25	Are We There Yet? Reimagining Malls as Family-Friendly Destinations	Katie Schuett	Thompson Hine LLP
26	What's the Use? Drafting Exclusive Use Clause Remedies in Retail Leases	Katie Slugg	Stanley, Esrey & Buckley, LLP
27	Reporting and Auditing Gross Sales: The Why	Kenneth S. Lamy, CRRP, CRX	The Lamy Group
28	Minding the Insurance Gap: Key Gaps in Lease Insurance Requirements	Kris Brandenburg	Thompson Hine LLP
29	Leaf It or Lease It? – Use Restrictions, Compliance Implications, and Other Considerations for Leasing to Cannabis Operators	Kyla Baker	Holland & Knight LLP
30	Open "Says-a-Me": Operating Covenants	Laney Tucker	Irvine Company Retail Properties
31	The Mall of the Future: Retailtainment Legal Considerations	Lauren Ritchie	Mall of America
32	Considerations for Obtaining Permitting Approvals for Cars (Drive-Thrus), Bars (Liquor Licenses), and Signs	Leila Batties	Holland & Knight LLP
33	Purchase and Sale Agreements: Finding the Middle Ground During Negotiations	Madeline McGrane	wpg
34	Lease Drafting Lessons From Selected (Scary!) Legal Opinions: What We Learned the Hard Way	Margaret Petersen	Petersen Law PLLC
35	Addressing a Sovereign Citizen's Claims in Landlord-Tenant Actions	Marshall Kizner	Stark & Stark, P.C.
36	ADA Compliance in a Technological World	Martin Orlick	Jeffery Mangels Butler & Mitchell LLP
37	Al, Commercial Real Estate and In-House Counsel: Your Favorite New Sidekick or a Burr in Your Saddle?	MaryBeth Heydt	Husch Blackwell LLP
38	Retail Reboot: Common Mistakes to Avoid When Evicting Tenants	Megan Schmid	Holland & Knight LLP
39	Plain English Drafting	Michael Broich	Target Corporation
40	Single Tenant Net Leased Development— Pitfalls and Issues	Michael Ward	Benesch, Friedlander, Coplan & Aronoff LLP
41	Post-COVID Vacancies: Case Study on San Francisco's Efforts and Challenges to Relet and Revitalize	Mohammad Walizadeh	Hanson Bridgett LLP



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42	Electric Vehicle Charging Stations—Show Me the Money!	Nikki Williams	Darden Restaurants, Inc.
43	It's All in the Dirt: Unique Issues in Ground Leases	Parker Stephens	Ruda Hirschfeld Papera & Hoffman LLP
44	Challenges With Retail Leasing in Office Buildings	Paul Russo	Akerman LLP
45	How Demographic Shifts Are Impacting Retail and Commercial Real Estate	Reid Mene	Polsinelli PC
46	Internet SalesOh, Gross!	Rich Korchak	Irvine Company Retail Properties
47	The Restaurant Leasing Lawyer's Guide to Understanding How Construction and Operating Issues Affect the Lease	Rick Heller	Pineapple Hospitality Consulting Group LLC
48	The Devil's in the Details: Too Little, Too Much and Just Right in LOIs	Rob Benaicha	Hirschler
49	Everyone has an Opinion! The Ins and Outs of Legal Opinion Letters	Robert Deal	Elze Law PLLC
50	Gone But Not Forgotten: Common Pressure Points When Selling an Outparcel and Retaining the Underlying Shopping Center	Sam Mintzer	Benesch, Friedlander, Coplan & Aronoff LLP
51	When One of You Wants to Be Exclusive: Exclusive and Prohibited Uses (Negotiating, Remedies and Waivers)	Sarah Deson	Honigman LLP
52	Work It Out: Negotiating Landlord Work Letters in Retail Leases	Sean Lee	Seyfarth Shaw LLP
53	The Relationship Between the Surrender Covenant and Maintenance & Repair Covenant	Shweta Van Beveren	Transformco Properties
54	The Importance of Landlord Liens for Both Tenants and Landlords	Sophia Chen	Holland & Knight LLP
55	Whose Concept Is This Anyway? Issues in Franchise Riders	Taylor Owens	Ruda Hirschfeld Papera & Hoffman LLP
56	MIPAs vs PSA: Considerations, Benefits and Concerns	Tim Donovan	Polsinelli PC
57	Chapter and Verse: When Your Retail Tenant Files for Bankruptcy	Todd H. Surden	Hartman Simons & Wood LLP
58	How to Draft a Lease if You Love Your Property Manager	Vania Smith	Ruda Hirschfeld Papera & Hoffman LLP
59	Double Trouble: Things to Consider When Preparing Conforming Leases	Yasmin Stiggons	Husch Blackwell LLP
60	Ghost Kitchens: Leasing Concerns for a New Delivery Landscape	Zachary Dovitz	Greenberg Traurig, LLP
61	Interested Speakers for Next Year	Jonathan L. Neville	Arnall Golden Gregory LLP